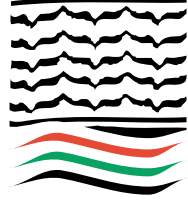




APIC أيبك

Driven by Excellence يقودنا التميز

# Annual Report 2023



آيبك APIC

يقودنا التميز Driven by Excellence

### Manufacturing



### Trade and Distribution



### Services



**In remembrance of the colleagues we lost during the war...  
Gaza is entrenched in our hearts**



**Anas Ameer Awni Mushtaha**

Anas joined Medical Supplies and Services Company in the Warehouse Department in June 2021. Renowned for his unwavering dedication and exceptional work ethic, he swiftly became an indispensable member of our team.

Tragically, Anas, along with his entire family, fell victim to the harrowing violence and bombings that surrounded their home. They remained trapped under the rubble for over five agonizing days until his passing was confirmed on October 31, 2023.



**Haytham Mufeed Saleem Tarazi**

Haytham began his professional journey at Medical Supplies and Services Company as a medical representative in August 2017. Through his dedication and hard work, he was promoted and became the supervising pharmacist for the Gaza branch.

Haitham passed away on November 11, 2023, after suffering from illness and pain due to the lack of sufficient medical devices and supplies in Gaza hospitals because of the war. He left behind a grieving wife and two young children, aged two and five years old.



**Misbah Rabe Abd Sultan**

Misbah joined the Arab Storage and Cooling Company in 2014. Tragically, on February 29, 2024, Misbah was martyred in Gaza City during the Duwar al-Nablusi massacre, during which he and 112 fellow citizens fell victim to the brutal massacre of citizens awaiting flour trucks after enduring five months of food deprivation in northern Gaza.

Misbah's journey to the aid truck was driven by hope, envisioning a return home with much-needed flour. Yet, he returned a martyr, leaving his daughter to face hunger and the added tragedy of orphanhood.

**May God Have Mercy on All Our Martyrs**

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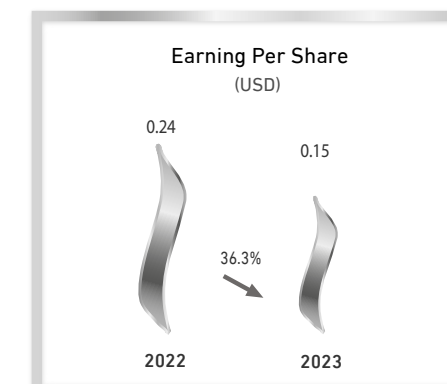
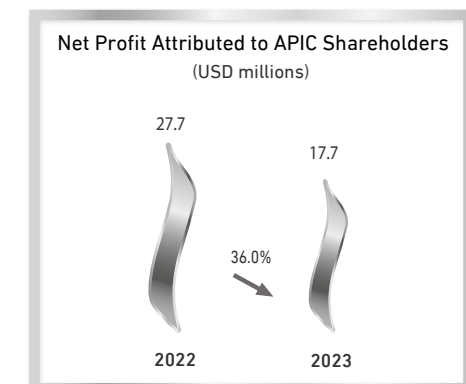
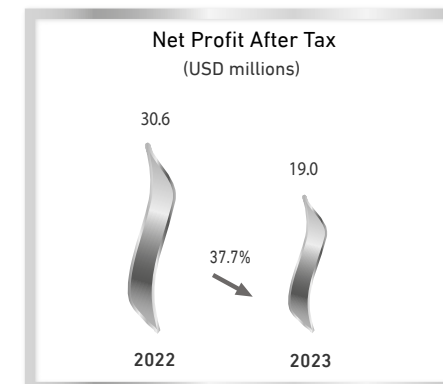
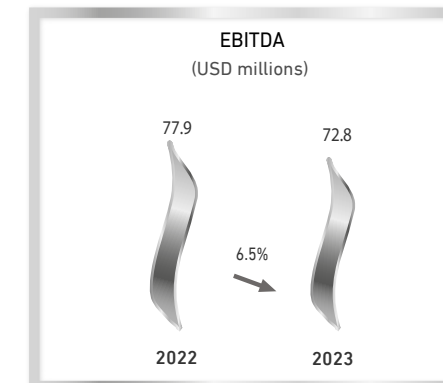
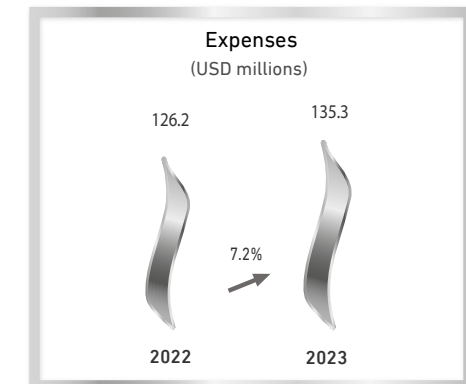
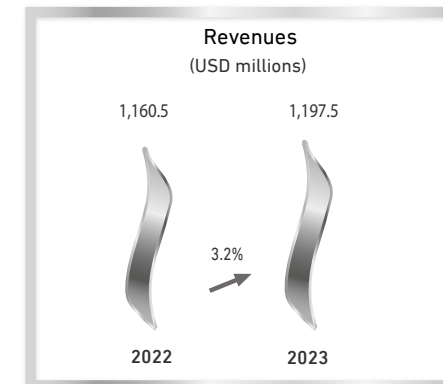
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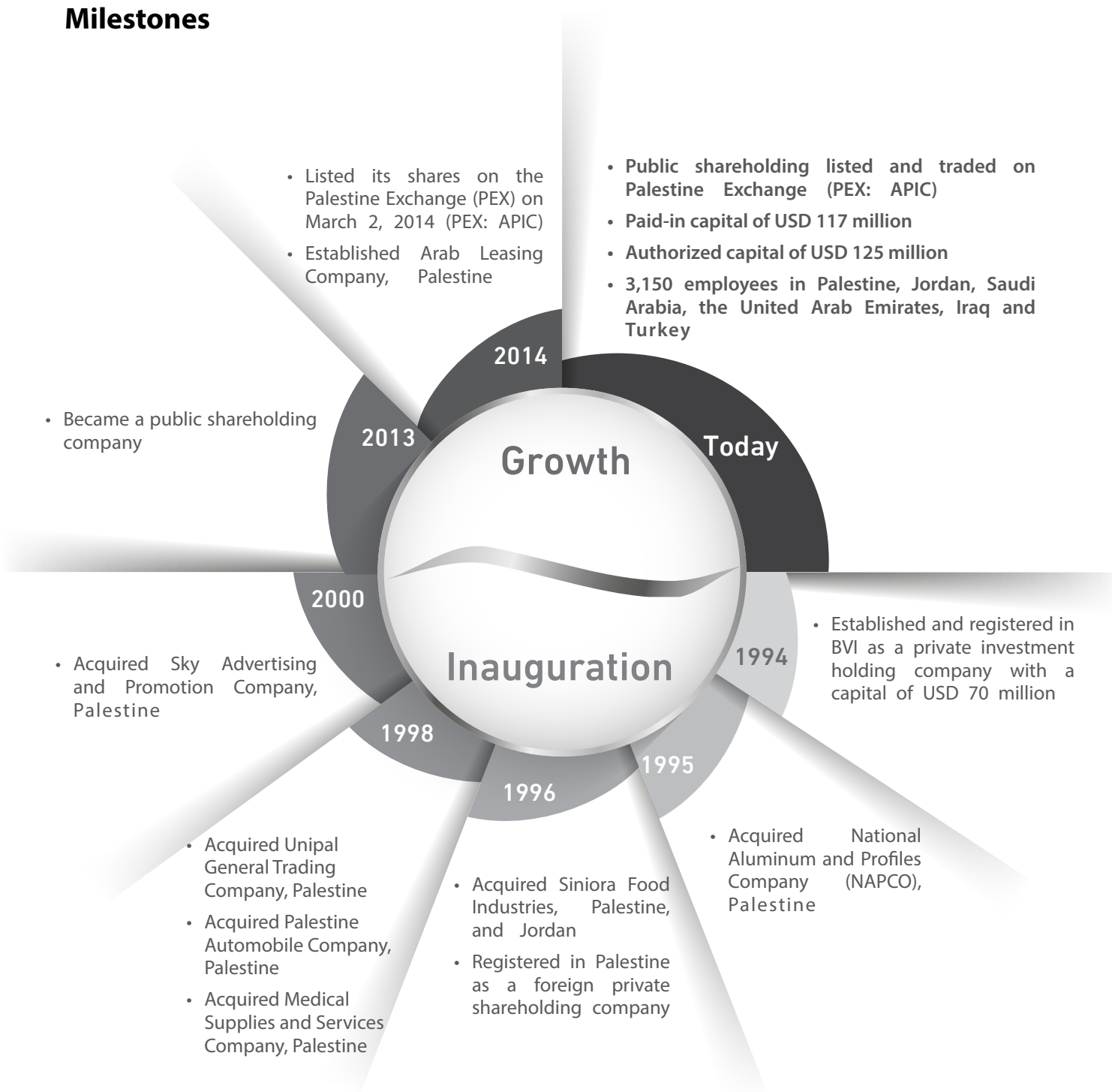
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# About APIC ... Three Decades of Excellence

## Milestones



## Establishment

Arab Palestinian Investment Company (APIC) was founded by a group of Arab businessmen for the purpose of channeling funds and investments to Palestine, paving the way to greater development and creating new jobs in the country.

The company was established and registered on September 20, 1994, in the British Virgin Islands (BVI registration number 128626). On May 8, 1996, APIC was registered with the Ministry of National Economy in Palestine as a foreign private shareholding company (registration number 563600634).

APIC was transformed into a foreign public shareholding company on December 23, 2013 (registration number 562801563). On March 2, 2014, APIC listed its shares on the Palestine Exchange (PEX: APIC).

The company's authorized capital is USD 125 million divided into 125 million shares (USD 1.00 per share); while its paid-in capital is USD 117 million as of December 31, 2023.

## Vision

To provide superior products and services of quality and value, leaving a positive and lasting impact on the market. As a result, consumers will reward our capital investments with market command, allowing our employees, our investors, and the communities in which we work to prosper.

## Mission

To achieve business and financial success by investing in market-leading companies, thereby elevating the community through resources, talent, and economic development through:

- The provision of superior quality products and services.
- The employment of capable and experienced personnel, ensuring that they are equipped with opportunities for growth and improvement.
- The continuous application of efficient work systems to all aspects of the business cycle.
- The maintenance of a solid financial base that drives further growth.
- Partnering with key stakeholders in the region to effect real change in the Palestinian community.

## Objectives and Activities

As an investment holding company, APIC's investments are diverse, spanning across the manufacturing, trade, distribution and service sectors, with a presence in Palestine, Jordan, Saudi Arabia, the United Arab Emirates, Iraq and Turkey through its group of subsidiaries, which include National Aluminum and Profiles Company (NAPCO); Siniora Food Industries Company; Unipal General Trading Company; Palestine Automobile Company; Medical Supplies and Services Company; Sky Advertising and Promotion Company; Arab Leasing Company; and the Arab Palestinian Storage and Cooling Company employing over 3,150 staff. Subsidiaries of APIC offer a wide array of products and services through distribution rights agreements with multinational companies.

## Global Partners



## Corporate Culture

Building an internal culture that motivates and rewards performance and integrity in a complex business environment demands high governance standards. APIC's commitment to a culture of integrity begins with an independent and experienced board of directors and a carefully selected management team with a mandate to continuously bring out the best in its employees. With team spirit, the company has developed value-driven policies and procedures to guide everyday interactions and uphold its vision. APIC's internal culture can be best described through the following four principles:

### Values

APIC's cultural values rest on the belief that all employees are equally important, differing only in their level of responsibilities, efficiency, and commitment. The company values and rewards those with leadership, self-motivation, and innovation.

### Structure

The foundation of APIC is built on its people, and to empower them is a strategic investment in the company. APIC believes that the motivation for promotion comes from within the individual and should be fostered by the company's practices and values. The company's decision-making structure is one that embraces consulting and sharing, enabling everyone to be fully engaged and acknowledged.

### Incentives

While stable employee performance is valued, within APIC, forward thinkers are given additional incentives and are promoted based on their leadership characteristics and outstanding performances.

### People

APIC's cumulative efficiency and knowledge lies within its people. The company creates a vision by setting tangible goals, which are fulfilled through harmony and team unity in a suitable working environment.

APIC's corporate values are based upon team spirit and cooperation between different departments and subsidiaries, capitalizing and benefiting from the experiences of all team members. Those values are divided into five categories:

- The Power of People: Leadership and teamwork.
- The Power of Innovation: Creativity, thinking, and problem solving.
- Customer Service: Facilitate and accelerate services.
- Driving Growth.
- Safety and Quality.
- Sustainability Excellence.

### Women's empowerment

Equality at the workplace is a basic labor principle that APIC ensures to uphold for all employees, males, and females. This includes employment, promotion, salaries, and professional development.

APIC ensures women's empowerment by adhering to the following pillars:

- Employment: Strive to achieve a gender-balanced workforce and actively balance the gender ratio in managerial positions.
- Empowerment: Increase the investment in the capabilities and competencies of employees by providing career support and guidance through employee development initiatives, training plans, and mentoring programs.
- Work and Life: Support employees to achieve a better work-life balance.

## Chairman's Statement

Dear Shareholders,

I write to you this year with a heavy heart as we reflect on the profound impact of the ongoing war on Gaza, where our people are enduring unprecedented catastrophic conditions of oppression, pain, suffering, loss, and displacement. Sadly, we lost some of our colleagues amid this brutal aggression. Also, the entire assets of the group in Gaza were destroyed during this war; the entire building of APIC subsidiary, Arab Palestinian Storage and Cooling Company was bombed completely, and the warehouses of Unipal General Trading Company and Medical Supplies and Services Company were also destroyed in Gaza.

Besides the grave humanitarian situation, your company has navigated through a year marked by unprecedented challenges; however, amid these challenges, there have been notable achievements and a demonstration of resilience. Our commitment to excellence has been unwavering, and I would like to highlight some key achievements in 2023.

### Achieving USD 19 million in net profits in 2023

In 2023, total revenues amounted to USD 1.2 billion, an increase of 3.2% over 2022. EBITDA totaled around USD 73 million, a decline of 6.5% versus 2022. Net profits amounted to USD 19 million, marking a 37.7% decrease when compared to 2022, while net profits attributed to APIC shareholders amounted to USD 17.7 million, a decline of 36%. The decline in the profits in 2023 versus 2022 was caused by various factors:

- The most prominent factor was the increase in the cost of debt, which increased by USD 7 million over the previous year because of the inflation in the cost of financing due to the global rise in interest rates, noting that the average cost of debt on the group increased from 4.5% to 6.6% over the past two years.
- Provisions of approximately USD 8.1 million were taken due to the war on Gaza of which USD 2.8 million through the income statement and USD 5.3 million through the statement of other comprehensive income.
- There was an accounting impact related to the application of International Accounting Standard No. 29 on the results of Siniora's Turkish subsidiary Polonez of about USD 3 million since Turkey is classified as a hyperinflationary country.
- A major shortage of essential supplies faced by some companies within the group due to logistical problems with some global suppliers, especially in the pharmaceutical and medical supplies distributed by APIC subsidiary Medical Supplies and Services Company.
- The continuous rise in the cost of the global supply chain, especially the increase in raw material costs, has impacted APIC subsidiaries Siniora and NAPCO, which operate in the manufacturing sector. Additionally, the increase in costs related to shipping, storage, energy, and insurance has affected all companies within the group.
- The sharp decline in the value of the shekel against the US dollar, where the main operational currency of APIC's subsidiaries in Palestine is the shekel, while the main currency for purchases from outside Palestine, as well as the official currency for APIC's financial statements, is the US dollar.
- The results of 2022 included one-time capital gains from an investment of around USD 2 million.

Therefore, these factors combined led to realizing lower profits in 2023 versus 2022.

### Increasing APIC's paid-in capital to USD 117 million

In 2023, APIC raised its paid-in capital from USD 112 million to USD 117 million through an increase in the number of the company's issued shares by distributing five million in bonus shares to APIC shareholders.

The total value of distributed dividends amounted to USD 15.64 million, 13.96% of the company's paid-in capital

In conjunction with the distribution of bonus shares, which represented 4.46% of the company's paid-in capital, APIC distributed cash dividends to its shareholders amounting to USD 10.64 million, which represented 9.5%; accordingly, the total value of distributed dividends in cash and bonus shares amounted to USD 15.64 million, which represented 13.96% of the company's paid-in capital at the time.

A new venture to establish a fully integrated factory to produce various cold cuts and frozen meat for Siniora in Saudi Arabia.

In 2023, subsidiaries of the group achieved several milestones by launching unique products and services, as well as expanding in new markets. Most notable was the Siniora venture to establish a new, fully integrated factory to produce various cold cuts and frozen meat for Siniora in Saudi Arabia on an area of 25,000 square meters with an estimated investment cost of about USD 30 million. This step comes in line with Siniora's expansion strategy in regional markets, particularly in Saudi Arabia, the largest in the region, to boost the company's sales and increase its market share. Currently, Siniora occupies the largest market share in the Jordanian and Palestinian markets and aims to attain a dominant position in regional markets, particularly in the Gulf, as one of the leading industrial companies in the food industry sector in the region.

USD 2.3 million investment in corporate social responsibility by supporting more than 70 institutions

In 2023, APIC and its subsidiaries invested USD 2.3 million in corporate social responsibility, which represented 12% of the group's net profit. The value of the urgent aid to Gaza reached approximately USD 900,000 as a contribution to emergency relief efforts to alleviate the suffering of our people in Gaza and meet their basic needs during what is truly an unprecedented human tragedy. Unfortunately, additional donations were bombed before being delivered to beneficiaries in Gaza.

We provided financial and in-kind support for more than 70 charitable and humanitarian institutions that work with orphans, families, and people with special needs, among other institutions in the fields of urgent relief, education, youth, leadership and entrepreneurship, health and medical care, culture, and heritage among others. This comes from our unwavering belief that fulfilling our social responsibility is both a humanitarian and a national duty that contributes to achieving social and economic sustainability.

Lastly, as we traverse uncertain times, APIC remains steadfast in its dedication to delivering long-term value to our valued shareholders. Our focus on operational excellence and sustainable practices will continue to guide our efforts as we strive to overcome obstacles. I thank every one of our 3,150 employees for continuing to deliver under very challenging conditions. I am confident that together we and you, our valued shareholders, can navigate through the various challenges we encounter.

May God have mercy on all our martyrs, protect our people, and bestow upon us peace, security, and stability.

Kindest regards,

Tarek Omar Aggad



**“ Corporate  
Governance ”**



## Board of Directors

APIC's board of directors as of December 31, 2023, are:



**Tarek Omar Aggad**  
Chairman



**Tarek Shakaa**  
Vice Chairman



**Hashim Shawa**  
Board Member



**Dr. Mazen Hassounah**  
Board Member



**Nashat Masri**  
Board Member



**Lana Ghanem**  
Board Member



**Maysa Baransi**  
Board Member



**Leena Khalil**  
Board Member



**Olga Aburdene**  
Board Member



**Ahmad Atwan**  
Board Member



**Khalid Kayyali**  
Board Member



**Mohammad Abukhaizaran**  
Board Member

## Committees of the Board of Directors

### Audit Committee:

Responsibilities: Assist the board of directors in fulfilling its oversight responsibilities for the financial reporting process, the system of internal control, the audit process, and the company's process for monitoring compliance with laws and regulations.

**Chair: Dr. Mazen Hassounah.**

**Committee members: Nashat Masri, Olga Aburdene, Mohammad Abukhaizaran.**

### Investment Committee

Responsibilities: Support the company's growth agenda through mergers and acquisitions and develop an investment strategy and execute on it.

**Chair: Nashat Masri.**

**Committee members: Hashim Shawa, Olga Aburdene, Lana Ghanem, Ahmad Atwan, Leena Khalil.**

### Remuneration Committee

Responsibilities: Assist the board of directors in fulfilling its oversight responsibilities in relation to the appointments of directors and senior executives in APIC "e.g., CEO, CFO. As well as reviewing salaries and bonuses policies and retention plan, succession plans, ensuring the adequacy and reasonableness of total remuneration paid to the CEO and other APIC executives who report to the CEO, and the company's process for monitoring compliance with laws and regulations relating to the Wages and Labor Act.

**Chair: Tarek Shakaa.**

**Members: Dr. Mazen Hassounah, Khalid Kayyali.**

### Committee for Sustainable Development and Social Responsibility

Responsibilities: Set guidance and direction and oversee policies and progress on the company's social, ethical, environmental, and community issues.

**Chair: Maysa Baransi.**

**Members: Lana Ghanem, Tarek Aggad, Ali Aggad (advisor of the board).**

### Board Remuneration

The board remuneration policy stipulates that each board member receives the amount of USD 40,000 as annual compensation. The total board remuneration in 2023 amounted to USD 480,000. While the value of remuneration for members of the committees stemmed from of the board of directors amounted to USD 81,000 in 2023.

## Regulatory Controls

Members of the board of directors are elected by the company's general assembly every four years. The board exercises its mandate based on the company's constitutional articles, which encompass the organizational structure and stipulate the powers delegated to the management at all levels.

APIC and its subsidiaries operate within systems of governance that regulate the management of operations at all levels. The Internal Audit Department at APIC oversees the application of policies and procedures for all administrative, financial, and operational departments across APIC subsidiaries. Internal audit reports are reviewed by the board of directors of each subsidiary.

Moreover, independent internal auditing for APIC and its subsidiaries is undertaken by PricewaterhouseCoopers (PwC).

Since its listing, APIC has been committed to the Palestine Exchange's listing, trading, and disclosure regulations.

## Executive Management

APIC's executive management team as of December 31, 2023, is:

Tarek Omar Aggad  
Chief Executive Officer

Nader Hawari  
VP - Corporate Operations and  
Business Development

Khaled Baradei  
Chief Financial Officer

Maher Awartani  
Chief Strategy and Investment  
Officer

Fida Musleh/Azar  
Investor Relations and Corporate  
Communication Manager

Ramez Abu Ghazaleh  
Internal Audit Manager

Mona AlQutob  
Sustainable Development and  
Corporate Social Responsibility Manager

## Legal Advisor

A. F. & R Shehadeh - Law Firm  
[www.shehadelaw.com](http://www.shehadelaw.com)

## External Auditor

Deloitte & Touche Middle East - Jordan  
[www.deloitte.com](http://www.deloitte.com)

## Shareholders



## APIC's share

APIC's share performance	2023	2022	% Change
Share close (USD) as of December 31 (USD)	<b>3.20</b>	3.80	-15.8%
Trading volume (shares)	<b>16,112,916</b>	21,090,689	-23.6%
Trading value (USD)	<b>53,029,602</b>	75,286,729	-29.6%
Market capitalization as of December 31 (USD)	<b>374,400,000</b>	425,600,000	-12.0%
Number of shareholders	<b>1,428</b>	1,388	2.9%
Free Float	<b>71.8%</b>	75.2%	-4.4%

High: USD 3.78 | Low: USD 2.78

## Shareholders who own 5% and above

Shareholder	Ownership % as at December 31, 2023
Aggad International Investment CO LTD	18.51%
Razan Medical Center	5.14%

## Main Decisions of the General Assembly 2023

### Decisions of the Ordinary General Meeting on May 8, 2023

- The report of the APIC Board of Directors for the year 2022 was approved.
- The auditor's report and the financial statements for the year ending December 31, 2022 were approved.
- Deloitte & Touche Middle East was elected as the Company's auditor for the year 2023 and the Board of Directors was authorized to set the company's remuneration.
- The General Assembly approved and ratified dividend distribution of around 13.96% of APIC's paid-in capital amounting to USD 112 million for shareholders of record who were registered as of May 7, 2023, as follows:
  - Cash dividends amounted to USD 10.64 million, representing 9.5%.
  - Stock dividends amounted to 5 million stocks, representing around 4.46%.
- Members of the Board of Directors were exonerated for the fiscal year ending December 31, 2022.

## Communication with Shareholders

APIC maintains constant communication channels with its shareholders by distributing regular news and updates, periodical investor briefs, financial disclosures, and annual reports. APIC communicates directly with its shareholders by email, via its website and through social media channels.

Furthermore, APIC has a specialized Investor Relations section on its website ([www.apic.ps](http://www.apic.ps)) that provides shareholders and investors with all necessary information including:

- Share Information: Share data and performance (instant and historical).
- Financial Data: Periodic financial statements and annual reports.
- Investor Brief: Periodic publications that highlight APIC's share and financial performance, as well as other major business developments.
- General Assembly: GA information, invitations, meeting minutes and approved dividend distribution.
- Investor Relations Contact Information

## Dividend Policy

There is no written policy dedicated to dividend distribution at APIC. The following table shows dividend distribution in the past five years:

Fiscal year	General assembly resolution date	Dividend type	% of paid-in capital		Paid-in capital	Amount of distributed cash dividends	Number of distributed stock dividends
2022	May 8, 2023	Cash & stocks	13.96%	Cash: 9.5% Stocks: 4.46%	USD 112 million	USD 10.64 million	5 million stocks
2021	May 9, 2022	Cash & stocks	17.14%	Cash: 10.476% Stocks: 6.666%	USD 105 million	USD 11 million	7 million stocks
2020	May 5, 2021	Cash & stocks	16.647%	Cash: 7.5% Stocks: 9.147%	USD 96.2 million	USD 7.215 million	8.8 million stocks
2019	May 21, 2020	Cash & stocks	13.48%	Cash: 6.74% Stocks: 6.74%	USD 89 million	USD 6 million	6 million stocks
2018	May 2, 2019	Cash & stocks	12.8%	Cash: 6.1% Stocks: 6.7%	USD 82 million	USD 5 million	5.5 million stocks

## APIC Investments

### Competitive Position

It is difficult to determine the overall competitive position of APIC given the diversity of its investments as well as the diversity of the sectors and markets in which it operates. However, the quality of its products and services both locally and regionally through its subsidiaries has led to APIC's strong competitive position and leading market share.

### Subsidiaries

Company	Ownership % as at December 31, 2023	Country of Registration	Country of Operations	Main Activities and Operations
<b>Manufacturing Sector</b>				
Siniora Food Industries Company PLC	65.63%	Jordan	Jordan, Palestine, Saudi Arabia, UAE, Turkey	Manufacturing of cold cuts, luncheon canned meat and frozen meat
National Aluminum and Profiles Company PLC	77.02% (1)	Palestine	Palestine, Jordan	Manufacturing of aluminum and profiles
<b>Trade and Distribution Sector</b>				
Unipal General Trading Company PSC	100% (2)	Palestine	Palestine, Jordan	Distribution of consumer products
Palestine Automobile Company PSC	100%	Palestine	Palestine	Distribution of cars and after-sales services
Medical Supplies and Services Company PSC	100%	Palestine	Palestine, Jordan, Iraq	Distribution of medical supplies, equipment, and healthcare products
<b>Services Sector</b>				
Sky Advertising and Promotion Company PSC	100%	Palestine	Palestine	Advertising, public relations and event management
Arab Leasing Company PSC	100%	Palestine	Palestine	Leasing of vehicles, equipment, and machines
Arab Palestinian Storage and Cooling Company PSC	71.11% (3)	Palestine	Palestine	Storage and cooling

(1) This percentage represents APIC's direct ownership of 74.85% in addition to its indirect ownership of 2.17% through its subsidiary Unipal.

(2) This percentage represents APIC's direct ownership of 97.5% in addition to its indirect ownership of 2.5% through its subsidiary Palestine Automobile Company.

(3) This percentage represents APIC's direct ownership of 31.11% in addition to its indirect ownership of 40% through its subsidiary Unipal.

## Other Investments

### APIC Capital

APIC Capital manages APIC's group financial investments in Palestine and globally. It seeks to achieve long-term capital preservation, investment diversification, and foster growth. The investment portfolio of APIC Capital includes direct investments in private and publicly listed companies, in addition to participation in leading private equity and venture capital funds.

## Future Plans\*

APIC is dedicated to upholding its three-decade long legacy of performance, success, and competitive edge through its unwavering commitment and continuous innovation. Moving forward, APIC's strategic vision includes not only sustaining current achievements, but also charting a path forward towards further expansion and development. The company will enter new markets and sectors while simultaneously advancing the offerings of its subsidiaries to achieve unprecedented growth.

APIC group remains steadfast in its commitment to elevating the quality and diversity of its products and services to surpass previous milestones. It will focus on bolstering its presence in the manufacturing, trade, and distribution sectors, as well as monitoring market dynamics, capitalizing on growth opportunities, and balancing risks and returns to ensure minimal adverse impact on its financial performance.

Outlined below are the key projects slated for execution by APIC subsidiaries in the near future:

### Siniora Food Industries Company

- Construction of a new factory for chilled and frozen meats in the Kingdom of Saudi Arabia on a land area of approximately 25,000 square meters with a total investment estimated at around USD 30 million (115 million Saudi riyals)
- Construction of a new factory in Palestine on an area of approximately 20,000 square meters with an investment estimated at around USD 7 million for the initial establishment phase

### National Aluminum and Profiles Company (NAPCO)

- Establish and operate new production lines to double the company's production capacity
- Automation of the oxidation line to increase speed and efficiency
- Projects related to renewable energy through affiliate company Qudra Renewable Energy Solutions
- New marketing activities to increase the company's market share

### Unipal General Trading Company

- Expansion in the Jordanian market through its subsidiary
- Acquisition of new exclusive brands in the Palestinian and Jordanian markets

### Medical Supplies and Services Company

- Increase investment in medical equipment, laboratory apparatus, and kidney dialysis machines for investment purposes in the Ministry of Health and hospitals in Palestine
- Expansion in the Jordanian market through subsidiary Taleed Medical Services Company
- Acquisition of new exclusive brands in the Palestinian and Jordanian markets

### Palestinian Automobile Company

- Construction of a showroom and maintenance center in Bethlehem on an area of 2,000 square meters with an investment estimated at around USD 4 million
- Opening a showroom in Jenin

\* **Disclaimer:** The future plans of the company stated in the annual report represent the company's future expectations as of the date of preparing this report. Despite being based on reasonable assumptions, such plans are presented for informational purposes only and should not be considered definitive or guaranteed statements. The company does not bear any responsibility or obligation to update these plans in view of any developments that may occur after the date of preparing this report. In addition, the company's past performance is no guarantee of future results.



“ About APIC  
Subsidiaries ”



### Siniora Food Industries Company

The leader in the region's meat manufacturing sector

Siniora Food Industries owns two brands, Siniora Al-Quds and Unium, which are recognized as leaders in manufacturing cold cuts, luncheon meat and frozen meat. Siniora is one of the first and largest meat manufacturing companies in the region, producing its lines in four state-of-the-art processing plants built using the latest technologies, one located in East Jerusalem, Palestine, the second located in King Abdullah II Industrial Estate in Jordan, the third in Dubai, the United Arab Emirates and the fourth in Istanbul, Turkey.

The company was founded in Jerusalem, Palestine, in 1920, established its factory in Jordan in 1992, and was acquired by APIC in Palestine and Jordan in 1996. Siniora's subsidiary in the UAE, Diamond Meat Processing Company, is the owner of the Al Masa brand, and its subsidiary in Turkey Polonez Meat Manufacturing Company, owns the Polonez brand.

Siniora factories in Jordan, Palestine, and the United Arab Emirates have been awarded certificates in Food Safety Management System FSSC 22000, which are approved by The Global Food Safety Initiative (GFSI). Moreover, all Siniora factories in Jordan, Palestine, the UAE, and Turkey have been awarded certificates in Food Safety Management System ISO 22000:2018, quality management certificates, and halal certifications. Furthermore, Siniora factories in Palestine, Jordan, and Turkey hold certificates in safety and occupational health management and environmental management, while the factory in Palestine holds the Palestinian Standard Certificate. In addition, the company has been awarded the information security certificate in Jordan and Palestine.

Siniora produces over 100 types of cold cuts, canned luncheons, and frozen meat. Moreover, in 2022, the company began production on the plant-based product Badeel, a vegan meat alternative that is soy-free and gluten-free and comes in four types - burgers, minced, sausages, and nuggets.

The company markets its products through mass merchandisers, grocery stores, high-frequency stores, and department stores in Jordan, Palestine, Saudi Arabia, the UAE, and Turkey as well as in many other countries in the Middle East. Siniora also has distribution centers in Saudi Arabia, and the UAE and a dedicated export department covering the Gulf and the Levant. Siniora is a public shareholding company and is listed on the Amman Stock Exchange (ASE: SNRA).



CEO: Majdi Al Sharif

#### Contact Information

Email: info@siniorafood.com

Website: www.siniorafood.com

#### Palestine

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Tel: +970 2 279 6804  
Fax: +970 2 279 9088

#### Jordan

Amman, King Abdullah II  
Industrial Estate, Sahab  
Tel: +962 6 402 3772  
Fax: +962 6 402 3773





## National Aluminium and Profiles Company (NAPCO)

The first aluminum profiles manufacturer in Palestine

Founded in 1991, and acquired by APIC in 1995, NAPCO is the first aluminum profiles manufacturer in Palestine. It is a public shareholding company and is listed on the Palestine Exchange (PEX: NAPCO). Located in Nablus, and originally launched to serve the needs of the local market, NAPCO's state-of-the-art 40,000-square-meter plant has an annual production capacity of over 7,000 tons of high-quality products that comply with international standards and specifications. NAPCO's innovative and enduring product solutions have penetrated regional markets and the company's profile systems serve numerous architectural and industrial branches.

NAPCO has a branch office in Jordan for the purpose of seizing opportunities in the Jordanian market, as well as making the country a foothold for expansion in neighboring Arab markets. NAPCO also has two representative offices, one in Ramallah and one in Gaza.

In line with NAPCO's vision to offer integrated engineering solutions, and in order to keep up with the latest global trends of utilizing renewable energy and environmentally-friendly natural resources, it offers integrated solar energy solutions through its affiliate Qudra Energy Solutions Company, including design, supply, installation, supervision, quality assurance inspections as well as after-sales services through a team of highly-qualified engineers and experts who use the latest systems with the best international standards.

NAPCO holds the highest technical and administrative certificate issued by the Palestinian Standards Institution, the Quality Certificate PS30 based on the latest international references, the ISO 45001:2018 Occupational Health and Safety Certificate, and the ISO9001:2015 certificate, in addition to a number of technical conformity reports and certificates from various standards institutes and scientific research centers.



**General Manager: Anan Anabtawi**

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## Unipal General Trading Company

The leading fast-moving consumer goods distributor in Palestine

Founded in 1994 as a private shareholding company and acquired by APIC in 1998, Unipal General Trading Company is by far the leading fast-moving consumer goods (FMCG) distributor in Palestine and a rising star in distribution in Jordan. The company possesses and services sole distribution rights for major multinationals across both countries. Unipal's highly efficient distribution system delivers leading quality products that fulfill the consumer's needs.

Unipal can effectively drive its product portfolio to a leading market position in a short time span due to its extensive distribution network of over 10,000 retail outlets throughout both countries. Moreover, Unipal owns state-of-the-art distribution centers with a capacity of over 18,000 pallets.

Unipal services include a full route to market management, managing distribution, supply chain, and logistics, leading to best-in-class in-store execution. Unipal services are delivered by the most professional teams supported by operational excellence, solid financial management, brand management, a focus on innovation, and the use of the latest technologies.



CEO: Imad Khoury

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### Headquarters

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## Palestine Automobile Company

### Excellence in After-Sales Services Through State-Of-The-Art Service Centers

Founded in 1995 as a private shareholding company, and acquired by APIC in 1998, Palestine Automobile Company (PAC) is the sole distributor of the Hyundai, MG, Jeep, Alfa Romeo, Fiat, Chrysler, Dodge, and Ram brands in Palestine. With over 28 years of experience in the market, PAC has successfully positioned itself as a reliable and prominent automotive company.

PAC is committed to providing its customers with a diverse range of high-quality vehicles across various categories, offering both sales and after-sales solutions, along with an entire range of reliable maintenance services. With showrooms strategically located throughout the West Bank and Gaza Strip, including Nablus, Ramallah, Hebron, and soon in Bethlehem, the company ensures convenience and easy access for its valued customers.



**General Manager: Rami Shamshoum**

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### Medical Supplies and Services Company

The exclusive distributor of various pharmaceuticals, FMCG, healthcare products, and medical equipment in Palestine

Founded in 1994 as a private shareholding company, and acquired by APIC in 1998, Medical Supplies and Services Company (MSS) has consistently maintained its position as one of the top Palestinian companies in its field.

As the most diversified healthcare product supplier in Palestine, MSS distributes human and veterinary pharmaceuticals, medical and laboratory equipment, surgical and disposable items, and fast-moving consumer goods (FMCG) to pharmacies, private hospitals, non-governmental organizations, the Ministry of Health, and retail outlets. MSS is the sole distributor and service provider for major multinationals in this sector.

MSS subsidiary in Jordan Taleed Medical Supplies Company also operates a branch in Iraq.



General Manager: Samer Kreitem

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## Sky Advertising and Promotion Company

A pioneer in advertising, public relations, and event management

Founded in 1996 as a private shareholding company and acquired by APIC in 2000, Sky provides a wide range of advertising, promotion, and communication services. The company dedicates its wide expertise to providing professional facilities that bridge classic services and contemporary digital and electronic ones, in addition to social media as well as content creation and management. Sky services include developing, planning, and executing public relations and communication strategies, event management, design and printing, among other consultancy services while partnering with its clients to assist them in achieving their goals and expanding their media presence.

Today, the company is the main provider of advertising services through the widest network of billboards and advertising LED screens, which are distributed in vital and strategic areas in various Palestinian cities.

Since its establishment, the company has had a significant footprint in the advertising and promotion industry in Palestine and has been recognized as a pioneer in this sector through its qualified staff in addition to keeping up with the latest developments and attention to detail.

Sky subsidiary in Palestine, Oyoum Media Company, specializes in providing digital media services, including digital communications and social media management.



**General Manager: Nader Maree**

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Arab Leasing Company

الشركة العربية للتأجير التمويلي

## Arab Leasing Company

Developing Innovative Solutions in the Field of Financial Leasing

Established by APIC in 2014 as a private shareholding company, Arab Leasing Company (ALC) provides leasing and financing services to Palestine Automobile Company (PAC)'s exclusive brands, which include Hyundai, Fiat Professional, Alfa Romeo, Ram, Dodge, Jeep, and MG. ALC is considered the backbone of PAC and aims to meet the needs of individual customers and companies looking to benefit from the leasing and financing services offered by the company. With the seven brands, ALC can cater to the demands of its customers through its fleet of private and commercial vehicles.

Looking forward, ALC will develop its services in the future to include leasing and financing services for equipment and machinery in addition to providing innovative solutions in the field of financial leasing. ALC seeks to maintain a leading position in its field offering unique advantages to its customers.

**General Manager: Sufian Deriah**

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## Sustainability & Environmental and Social Responsibility

APIC group places significant importance on sustainability by adopting the highest standards of environmental, social, and corporate governance (ESG) principles and practices. By integrating ESG considerations across its subsidiaries, APIC aims to drive positive change and generate value not only for shareholders but also for the communities within which it operates and beyond. Sustainability considerations have been integrated into various aspects of the business operations of APIC, from strategic decision-making to risk management and stakeholder engagement in an effort to achieve a balance between financial performance and its societal and environmental responsibilities, with a steadfast commitment to long-term sustainability.

This comprehensive report offers stakeholders detailed insights into the group's performance, initiatives, and achievements throughout the year. It includes in-depth analyses of APIC's sustainability endeavors across the ESG spectrum. Furthermore, the report underscores the group's dedication to transparency and accountability by adhering to Global Reporting Initiative (GRI) standards, ensuring that its sustainability performance is accurately measured, monitored, and communicated to stakeholders

## Social Responsibility... a national and humanitarian duty, and a long-term investment

**APIC invests 12% of its net profits for the year 2023 in Corporate Social Responsibility, amounting to USD 2.3 million**

APIC group continues its support for the communities within which it operates through its proactive funding of institutions with a meaningful and effective vision in the charitable humanitarian and relief fields, with a focus on orphans, persons with disabilities, low-income families, vulnerable groups, including women, children, and the elderly, and institutions of education, health, youth, and entrepreneurial sectors.

In 2023, APIC contributed, through financial and in-kind support for seventy organizations, approximately USD 2.3 million, which is equal to 12% of the company's net profit. The value of the emergency aid to Gaza reached approximately USD 900,000 as urgent support to the relief effort in Gaza to alleviate the suffering of our people and meet their basic needs of food, drink, and life-saving medical equipment, in addition to providing medical and relief services to them in various parts of the devastated Gaza Strip to protect lives and preserve human dignity.

APIC's strategic and effective Corporate Social Responsibility program stems from its understanding of the importance of participating and contributing as a national and humanitarian duty and as a long-term investment to achieve social, economic, and environmental sustainability, and to build and empower resilient societies able to face all circumstances and challenges.

To read the full sustainability report, please visit the following link: [www.sustainability.apic.ps](http://www.sustainability.apic.ps) or scan the following QR code:



# “ Financial Performance 2023 ”

## Audit Committee Statement

Dear Shareholders,

In my capacity as chairman of the Audit Committee, I am pleased to present you with an overview of the committee's activities during 2023 related to financial reports, internal controls, risk management, and the work done by the Internal Audit Department, in addition to our interactions with the company's internal and external auditors.

In light of the ongoing challenges we face in Palestine, and given the current difficult circumstances, our primary goal remains the protection and safety of our employees and stakeholders. We reaffirm our commitment to corporate governance standards and transparency, and to advancing the internal and external audit processes, to ensure compliance with legal and ethical standards and regulations. The role of the Audit Committee is to oversee the following:

- Monitoring and evaluating the company's financial position
- Proposing amendments to the company's financial and regulatory systems
- Overseeing the accuracy of the company's consolidated financial statements and reports
- Overseeing the performance of internal controls and ensuring their efficiency and effectiveness
- Overseeing the internal auditing and risk management functions
- Overseeing the company's compliance with statutory and regulatory requirements
- Supervising cases related to whistleblowing
- Confirming the qualifications of the company's internal auditors and evaluating their performance
- Supervising business continuity plans

At APIC, we believe that effective risk management is crucial to the success of the company, and we have focused our efforts on identifying and assessing risks and developing strategies to mitigate and limit them. In the 2023 audit cycle, a total of 53 audits were conducted, covering various areas including financial departments, sales and marketing departments, procurement and inventory departments, and operational departments that include manufacturing, quality assurance, quality control, maintenance and safety, research and development, information systems, and investment departments. The audit department covered all the geographical areas where the group's companies operate, which include Palestine, Jordan, Iraq, Saudi Arabia, the UAE, and Turkey.

In 2023, the Audit Committee approved the following:

- The consolidated audited financial statements of the group for 2022
- The consolidated interim (quarterly) financial reports of the group for 2023
- The appointment of PricewaterhouseCoopers to update the group's risk register
- The anti-corruption policy that was developed in 2023

Additionally, the committee was responsible for ensuring the integrity, effectiveness, and accuracy of the group's consolidated financial statements and reports, as well as monitoring compliance with legal requirements and regulations. Furthermore, I would like to highlight the important responsibility the committee bears in reviewing and addressing cases related to whistleblowing and investigating all relevant incidents. This aspect is fundamental in promoting a culture of integrity and accountability within the company, reflecting our strong commitment to enhancing ethical practices. It is also noteworthy that during the year, the committee did not receive any reports of concern.

I would also like to emphasize the importance of the Audit Committee's role in reviewing business continuity plans. Committee members evaluate the readiness of the group's companies for various potential scenarios and situations, ensuring that the necessary plans are in place to handle and adapt to prevailing conditions.

We are committed to continuous improvement and development at APIC, as well as to consistently enhancing audit processes and methodologies. Looking ahead to 2024, we aim to maintain oversight of the group's risk management and internal control processes, continue monitoring changes, and adopt a proactive approach in anticipating and responding to regulatory changes in internal controls and audit reports. Additionally, we will focus on strengthening information security at APIC and its subsidiaries across all locations.

In conclusion, I would like to express my gratitude to the Board of Directors, the executive management team, and my colleagues on the Audit Committee for their continued cooperation. Through our constant focus on risk management and our commitment to excellence, I am confident that the company will continue to thrive and deliver value to its shareholders.

Dr. Mazen Hassouna  
Chairman of the Audit Committee

## CFO Statement 2023

Dear Shareholders,

We are pleased to present the audited consolidated financial statements of APIC for 2023. The data shows that the group achieved total revenues of USD 1,197.5 billion in 2023, a growth of 3.2% compared to 2022. The profit from operations amounted to around USD 57.9 million, almost equal to the amount achieved the previous year despite the challenging circumstances we witnessed in Palestine and the region during the last quarter of 2023. The group's earnings before interest, taxes, depreciation, and amortization (EBITDA) for 2023 amounted to approximately USD 72.8 million, a drop of 6.5% year on year.

The group's net profits for 2023 amounted to around USD 19.03 million, representing a decrease of 37.7% compared to 2022. This is due to the increase in the cost of debt in 2023 by USD 7 million, an accounting impact related to the application of IAS # 29 on the results of Siniora's Turkish subsidiary Polonez of about USD 3 million because of the hyperinflation in Turkey. Additionally, the results of 2022 included one-time capital gains from an investment of around USD 2 million. Moreover, provisions were taken in response to the Gaza conflict involving USD 2.8 million in assets through the income statement and USD 5.3 million allocated conservatively through the statement of other comprehensive income to address the impairment in the value of financial assets. Consequently, the attributed net profits to APIC shareholders from the group's consolidated net profits amounted to USD 17.7 million in 2023, marking a 36% decline year on year.

It is worth noting that the group's G&A, selling, and distribution expenses for 2023 increased by 7.2% when compared to 2022, while the value of depreciation expenses increased by 3%. Financing expenses and borrowing costs also increased by 30.2%, partly due to the increase in global interest rates, and partly due to the additional borrowing costs associated with expansions and working capital financing. The net G&A expenses for 2023 also included social responsibility donations of approximately USD 2.26 million, an increase of 11% over 2022 due to supporting the relief efforts for our people in Gaza.

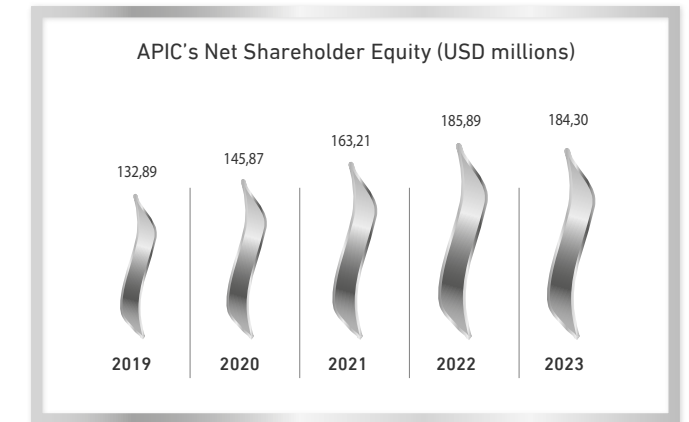
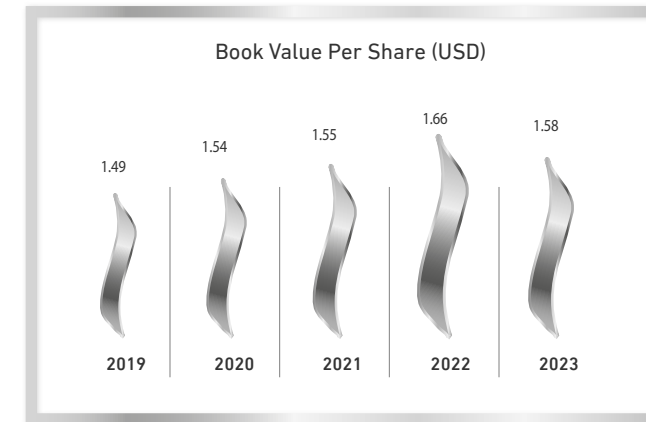
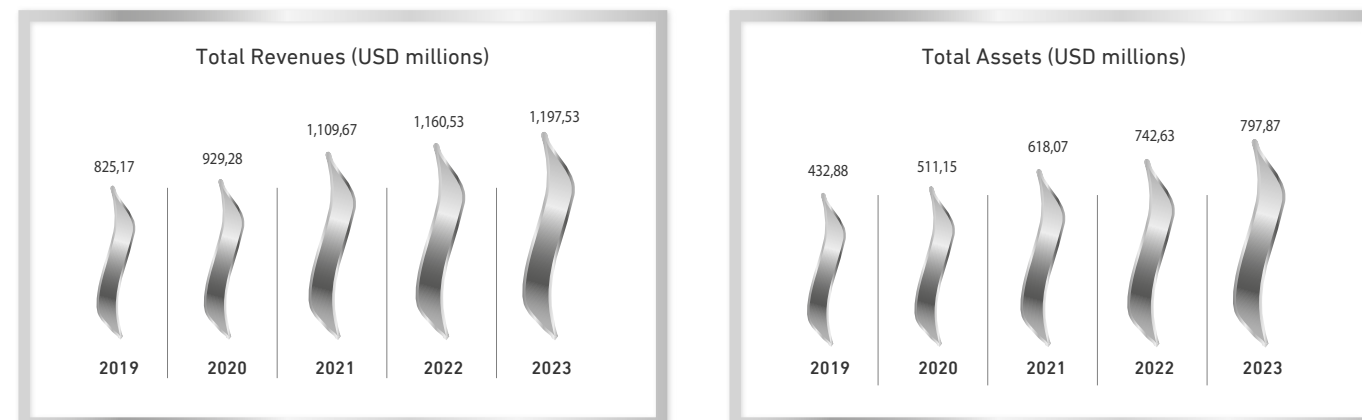
### Consolidated Financial Position

At the end of 2023, the group's total assets reached USD 797.9 million, an increase of 7.4% compared to 2022's closing. Current assets reached USD 482.4 million, an annual increase of 10.5%. Short-term liabilities amounted to approximately USD 383.8 million, an annual increase of 11.6%. As a result, the group's liquidity ratio at the end of 2023 was 1.3.

The group's bank borrowing increased by 14.7% over 2022's closing and reached USD 395.5 million at the end of 2023.

Net ownership equity rights, including non-controlling rights, amounted to USD 213.2 million at the end of 2023, an increase of 1.8% over 2022. Owner equity attributed to APIC shareholders reached USD 184.3 million, a decrease of 0.9% compared to 2022. It should be noted that in 2023, cash dividends amounting to USD 10.64 million were distributed to the company's shareholders. The company's capital was also increased by 5 million shares by increasing the number of issued shares from 112 million to 117 million shares through the distribution of 5 million as stock dividends to APIC shareholders.

The following charts show the main indicators and financial data for the company between 2019 and 2023:



### Discrepancy Between Initial Disclosure and Final Audited Results

On March 17, 2024, APIC disclosed its consolidated preliminary financial statements for 2023 before being audited by the external auditor. Since the audited consolidated financial statements have been released, no significant differences or variances have been observed in the results compared to the primary disclosed financial statements, except for some classifications of accounts and the representing of some figures in the income statement and balance sheet according to the classification criteria accredited by the auditor, in addition to the amending of some numbers related to the final reconciliation in the group companies, and the elimination of the commercial transactions that occurred between the group companies and that appeared in the final settlements. Furthermore, the effects resulting from the application of International Accounting Standard # 29 regarding hyperinflation in Turkey on the financial statement of Polonez, the Turkish subsidiary of Siniora, were reassessed. On the other hand, the statement of other comprehensive income has been amended in line with the requirements of IFRS in presenting the fair valuation of investments and the impact of foreign currency differences resulting from the investment cost in the Turkish company Polonez and the impact resulting from the application of International Accounting Standard # 29.

Khaled Baradei

Chief Financial Officer

**ARAB PALESTINIAN INVESTMENT COMPANY**  
**(HOLDING COMPANY)**  
**BRITISH VIRGIN ISLANDS**  
**DECEMBER 31, 2023**

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**INDEPENDENT AUDITOR’S REPORT**

**AM 006655**

**To the Shareholders of  
 Arab Palestinian Investment Company (Holding Company)  
 British Virgin Islands**

**Report on the Audit of the Consolidated Financial Statements**

**Opinion**

We have audited the consolidated financial statements of Arab Palestinian Investment Company (Holding Company) and its subsidiaries (the “Group”) which comprise the consolidated statement of financial position as of December 31, 2023, and the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in owners’ equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of December 31, 2023, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS Accounting Standards) (‘IFRSs’).

**Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (‘ISAs’). Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants’ Code of Ethics for Professional Accountants together with the other ethical requirements that are relevant to our audit of the Company’s consolidated financial statements in Jordan, and we have fulfilled our other ethical responsibilities. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Key Audit Matters**

Key audit matters, in our professional judgment, are the most significant matters in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have performed the tasks mentioned in the auditor’s responsibility paragraph related to the audit of the consolidated financial statements, in addition to all matters related thereto, our audit includes the implementation of procedures designed to respond to our assessment of the risks of material misstatement in the consolidated financial statements. The results of our audit procedures, including procedures to address the matters below, provide a basis for our opinion on the audit of the accompanying consolidated financial statements.

A description was provided on how our audit addressed the key audit matter:

<b>Key audit matter</b>	<b>How our audit addressed the key audit matter</b>
<p><b>Impairment of goodwill and trademarks</b></p> <p>As of December 31, 2023, the book value of goodwill and trademarks amounted to approximately USD 41 million, which represents 5% of the total assets. It is considered that the useful life of the trademarks is indefinite.</p> <p>In accordance with International Accounting Standard 36 Impairment of Assets, the Group annually assesses the impairment of goodwill that has been acquired through the merger of businesses and intangible assets that have indefinite useful lives, regardless of whether there is any indication of impairment.</p> <p>Impairment charges are recognized in the consolidated statement of profit or loss when the recoverable amount is less than the carrying amount. As disclosed in note 15 of the consolidated financial statements, the determination of the recoverable amount is based on discounted future cash flows.</p> <p>We considered impairment of goodwill and trademarks as a key audit matter, considering the method for determining the recoverable amount and the significance of the amount in total for the group’s consolidated financial statements. In addition, the calculation of the recoverable amount requires the management to apply significant judgements and make significant estimates, in particular, expectations of future cash flows and an estimate of the discount rate and long-term growth rate.</p> <p>Refer to notes 2 and 15 for more details relating to this matter.</p>	<p>We familiarized ourselves with the process implemented by the Group to determine the recoverable amount of goodwill and trademarks allocated to Cash-Generating Units (CGU). Our work consisted of:</p> <ul style="list-style-type: none"> <li>• evaluating the controls over the Group’s testing of goodwill and trademarks for impairment to determine if they had been appropriately designed and implemented;</li> <li>• assessing the principles and methods used for determining the recoverable amounts of the CGU to which the goodwill and trademarks are allocated and assessing that the methods used are in accordance with the requirements of IAS 36;</li> <li>• reconciling the net carrying amount of the goodwill and trademarks allocated to the CGU with the Group’s accounting records;</li> <li>• engaging our internal valuation specialist to assess the discount rate applied by benchmarking against independent data, the valuation methodology, value in use calculations, and terminal growth rate;</li> <li>• substantiating by interviews with management the key assumptions on which budget estimates underlying the cash flows used in the valuation models are based. For this purpose, we also compared the estimates of cash flow projections of previous periods with actual corresponding results, to assess the pertinence and reliability of the process for making forecasts;</li> <li>• substantiating the results of sensitivity analyses carried out by management by comparing them to those realized by us;</li> <li>• verifying the arithmetical accuracy of the valuations used by the Company.</li> </ul> <p>We also assessed the disclosures in the consolidated financial statements relating to this area against the requirements of IFRSs.</p>



Key audit matter	How our audit addressed the key audit matter
<p><b>Hyperinflation accounting of Turkish subsidiary</b></p> <p>As disclosed in note 2 in the consolidated financial statements, the economy of the Republic of Turkey is deemed a hyperinflationary economy in accordance with the requirements of IAS 29 Financial Reporting in Hyperinflationary Economies ("IAS 29").</p> <p>The Group performed the hyperinflation calculations which included utilizing the consumer price indexes as a key input into the calculations. The financial results of Tarakya Company for the Manufacture and Trade of Meat and Dairy Products, a subsidiary located in the Republic of Turkey, are translated to the Group's reporting currency using the official exchange rate published by the Central Bank of the Republic of Turkey as at 31 December 2023.</p> <p>The loss on the monetary position is calculated as the difference resulting from the restatement of net non-monetary assets, equity and items in the statement of profit or loss and other comprehensive income and the adjustment of index linked assets and liabilities. The application of IAS 21 The Effects of Changes in Foreign Exchange Rates ("IAS 21") in conjunction with the application of IAS 29 resulted in a net monetary gain of USD 446 thousand, which was recognized in profit or loss, and other comprehensive income of USD 7.3 million.</p> <p>The application of the requirements of IFRSs relative to hyperinflation and the assessment of the applicable exchange rate were areas that required significant auditor attention. Given the significance of the quantitative impact, the complexities associated with hyperinflationary accounting and the extent of audit effort required, the application of hyperinflation accounting for the Group's operations located in the Republic of Turkey and the related disclosures were deemed to be a Key Audit Matter.</p>	<p>We familiarized ourselves with the process implemented by the Group in applying IAS 29. Our work consisted the following procedures:</p> <ul style="list-style-type: none"> <li>• We obtained an understanding of the process implemented by the Group to determine the hyperinflation adjustments and disclosures.</li> <li>• We assessed the controls over this area to determine if they had been designed and implemented appropriately.</li> <li>• We utilized our internal IFRS accounting specialists to conclude on the appropriate application of IAS 21 and IAS 29.</li> <li>• We assessed the inputs into the hyperinflation calculations with specific emphasis on the consumer price indices used by agreeing them to independent sources.</li> <li>• We reperformed the mathematical accuracy of the hyperinflation adjustments.</li> <li>• We determined if the exchange rates used to translate the results of Tarakya Company for the Manufacture and Trade of Meat and Dairy Products financial statement were determined in accordance with the requirements of IFRSs.</li> </ul> <p>We assessed the disclosure in the consolidated financial statements relating to this area against the requirements of IFRSs.</p>

**Other Matter**

The accompanying consolidated financial statements are a translation of the statutory financial statements which are in the Arabic Language to which references should be made.

**Other Information**

Management is responsible for the other information. The other information comprises the other information in the annual report excluding the consolidated financial statements and the independent auditor's report thereon, which is expected to be made available to us after the date of our audit report. Our opinion on the consolidated financial statements does not cover the other information, and we do not express any form of assurance or conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information mentioned above when it becomes available to us and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

**Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

**Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than the one resulting from error, as fraud may involve collusion, forgery, intentional omission, misrepresentations, or the override of internal control of the group.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for expressing an opinion on effectiveness of internal control.
- Conclude on the appropriateness of management's use of the going concern basis of accounting, and based on the audit evidences obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain appropriate and suitable evidence regarding the financial information and the workplace activities within the group "The company and its subsidiaries" to present an opinion on the consolidated financial statement. We are responsible for the coordination, supervision and performance of the group's audit. We are solely responsible regarding our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguard procedures.

From the matters communicated with those charged with governance, we determine those matters of most significance in the audit of the consolidated financial statements of the current year, and are therefore, the key audit matters. We describe these matters in our auditor's report unless law and regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**Report on Other Legal and Regulatory Requirements**

The Group maintains proper accounting records duly organized and in line with the accompanying consolidated financial statements. We recommend that the General Assembly of Shareholders approve these consolidated financial statements.

Amman - Jordan  
 April 29, 2024

*Deloitte & Touche*  
 Deloitte & Touche (M.E.) – Jordan  
 ديلويت أند توش (الشرق الأوسط)  
 010105

**ARAB PALESTINIAN INVESTMENT COMPANY**  
**(HOLDING COMPANY)**  
**BRITISH VIRGIN ISLANDS**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

	Assets	Note	December 31	
			2023	2022
			USD	USD
<b>Current Assets</b>				
Cash on hand and at banks		5	35,321,181	32,637,610
Accounts receivable and short term cheques under collection - net		6	207,078,218	190,129,334
Inventory - net		7	154,423,049	144,998,681
Due from related parties		36	413,403	1,448,966
Financial assets at fair value through profit or loss		8	11,106,364	4,126,669
Other debit balances		9	66,367,798	56,142,478
Leasing contracts receivable - short term		10	7,683,566	6,938,028
<b>Total Current Assets</b>			<b>482,393,579</b>	<b>436,421,766</b>
<b>Non-Current Assets</b>				
Leasing contracts receivable - long term		10	11,893,109	13,560,695
Cheques under collection - long term		11	8,337,598	11,916,022
Deferred tax assets		23	3,380,090	2,725,757
Financial hedging instruments assets		39	7,726,600	7,493,500
Right of use assets - net		12	15,389,299	12,988,515
Financial assets at fair value through other comprehensive income		13	46,415,688	51,302,462
Investment in land		14	1,040,845	1,040,845
Intangible assets - net		15	44,137,164	45,020,966
Investment in associates		16	10,341,002	11,958,597
Property and equipment - net		17	140,090,358	133,624,797
Projects under construction		18	26,725,263	14,575,706
<b>Total Non-Current Assets</b>			<b>315,477,016</b>	<b>306,207,862</b>
<b>Total Assets</b>			<b>797,870,595</b>	<b>742,629,628</b>
<b>Liabilities and Shareholders' Equity</b>				
<b>Current Liabilities</b>				
Accounts payable			84,418,650	86,436,948
Due to banks		19	91,169,109	66,747,424
Notes payable and postdated cheques - short term		20	5,543,430	5,617,464
Due to related parties		36	776,472	601,459
Lease liabilities - short term		12	4,560,464	4,311,501
Loans installments - short term		21	149,611,576	135,868,629
Other credit balances		22	41,727,279	37,483,443
Income tax provision		23	6,019,984	6,789,808
<b>Total Current Liabilities</b>			<b>383,826,964</b>	<b>343,856,676</b>
<b>Non Current Liabilities</b>				
End of service indemnity provision		24	22,162,073	20,504,457
Bonds payable - long term		25	73,453,200	72,987,000
Deferred tax liabilities		2	5,314,093	2,645,663
Lease liabilities - long term		12	10,754,608	8,513,782
Financial hedging instruments liabilities		39	7,959,000	7,959,000
Loans installments - long term		21	81,231,938	69,040,894
<b>Total Non-Current Liabilities</b>			<b>200,874,912</b>	<b>181,650,796</b>
<b>Total Liabilities</b>			<b>584,701,876</b>	<b>525,507,472</b>
<b>Owners' Equity</b>				
Authorized capital is 125,000,000 shares at a par value of \$1 per share		1	125,000,000	125,000,000
<b>Shareholders' Equity</b>				
Paid up capital		1 / B	117,000,000	112,000,000
Share premium			12,103,000	12,103,000
Retained earnings			69,111,965	69,917,158
Cumulative change in fair value			(1,832,108)	4,744,252
Property and equipment (Land) revaluation reserve		26	12,128,138	11,395,587
Foreign currency translation effect			(5,590,321)	(5,648,729)
Difference on the purchase of minority interest		2	(18,625,172)	(18,625,172)
<b>Total shareholders' equity</b>			<b>184,295,502</b>	<b>185,886,096</b>
Non controlling interest		27	28,873,217	31,236,060
<b>Total Owners' Equity</b>			<b>213,168,719</b>	<b>217,122,156</b>
<b>Total Liabilities and Owners' Equity</b>			<b>797,870,595</b>	<b>742,629,628</b>

THE ACCOMPANYING NOTES CONSTITUTE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS AND SHOULD BE READ WITH THEM AND WITH THE INDEPENDENT AUDITOR'S REPORT.

**ARAB PALESTINIAN INVESTMENT COMPANY**  
**(HOLDING COMPANY)**  
**BRITISH VIRGIN ISLANDS**  
**CONSOLIDATED STATEMENT OF PROFIT OR LOSS**

	Note	For the Year Ended December 31	
		2023	2022
		USD	USD
Net sales		1,190,013,402	1,153,986,155
<u>Less:</u> Cost of sales		<u>(1,032,770,879)</u>	<u>(996,851,426)</u>
<b>Gross Profit from sales</b>	28	<b><u>157,242,523</u></b>	<b><u>157,134,729</u></b>
Services revenue		7,511,124	6,540,384
<u>Less:</u> Cost of services		<u>(5,851,922)</u>	<u>(6,363,621)</u>
<b>Net Service revenue</b>		<b><u>1,659,202</u></b>	<b><u>176,763</u></b>
<b>Gross Profit from sales and service</b>		<b><u>158,901,725</u></b>	<b><u>157,311,492</u></b>
<u>Less:</u> General and administrative expenses	29	<u>(58,406,530)</u>	<u>(56,330,123)</u>
Selling and distribution expenses	30	<u>(42,551,805)</u>	<u>(42,851,078)</u>
<b>Profit from Operations</b>		<b><u>57,943,390</u></b>	<b><u>58,130,291</u></b>
Unrealized (loss) gain from financial assets at profit or loss		(297,684)	879,446
Depreciation of right of use assets	12	(5,492,349)	(4,956,302)
Interest on lease liabilities	12	(882,193)	(615,308)
Gain from financial assets at fair value through other comprehensive income	31	1,479,140	1,286,180
Interest and borrowing cost		(27,956,155)	(21,467,491)
Company's share of associate companies profit	16	342,458	2,916,028
Other revenue - net		495,869	2,111,804
<b>Profit for the period before income tax and monetary gain resulting from hyperinflation</b>		<b><u>25,632,476</u></b>	<b><u>38,284,648</u></b>
Income tax expense - the Company and its subsidiaries	23	<u>(7,044,581)</u>	<u>(8,251,549)</u>
<b>Profit for the period before monetary gain resulting from hyperinflation</b>		<b><u>18,587,895</u></b>	<b><u>30,033,099</u></b>
Add: Net monetary gain resulting from hyperinflation		445,805	518,601
<b>Profit for the period</b>		<b><u>19,033,700</u></b>	<b><u>30,551,700</u></b>
<b>Attributable to:</b>			
Company's shareholders		17,715,497	27,677,501
Non-controlling interest	27	<u>1,318,203</u>	<u>2,874,199</u>
<b>Profit for the Year</b>		<b><u>19,033,700</u></b>	<b><u>30,551,700</u></b>
Earnings per share attributable to the Company's shareholders	38	<u>0.151</u>	<u>0.237</u>

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**ARAB PALESTINIAN INVESTMENT COMPANY**  
**(HOLDING COMPANY)**  
**BRITISH VIRGIN ISLANDS**  
**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

	For the Year Ended December 31	
	2023	2022
	USD	USD
Profit for the year	19,033,700	30,551,700
<b>Other Comprehensive Income Items:</b>		
<b>Other comprehensive income items which are transferable to the consolidated statement of profit or loss:</b>		
Change in fair value - property and equipment revaluation reserve / land	834,848	2,144,475
Change in fair value - financial assets at fair value through other comprehensive income	(6,576,360)	2,238,424
Foreign currency translation effect	<u>(424,478)</u>	<u>4,598,909</u>
<b>Total Comprehensive Income for the Year</b>	<b><u>12,867,710</u></b>	<b><u>39,533,508</u></b>
<b>Total Comprehensive Income Attributable to:</b>		
Company's shareholders	11,930,096	34,663,809
Non-controlling interest	<u>937,614</u>	<u>4,869,699</u>
<b>Total Comprehensive Income for the Year</b>	<b><u>12,867,710</u></b>	<b><u>39,533,508</u></b>

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**ARAB PALESTINIAN INVESTMENT COMPANY  
(HOLDING COMPANY)  
BRITISH VIRGIN ISLANDS  
CONSOLIDATED STATEMENT OF CASH FLOWS**

	Note	For the year ended December 31,	
		2023	2022
		USD	USD
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Profit for the period before tax and after monetary gain resulting from hyperinflation		26,078,281	38,803,249
<b>Adjustments for:</b>			
Depreciation of property and equipment	17	12,423,258	12,068,675
Depreciation of right of use assets	12	5,492,349	4,956,302
Interest on Lease Liabilities	12	882,193	702,819
Unrealized loss or (gain) from financial assets at fair value through profit and loss		297,684	(879,446)
(Gain) from investment in associates	16	(342,458)	(2,959,737)
Provision for expected credit loss	6	2,339,901	383,336
Additions (released from) provision for slow moving inventory	7	1,693,633	(352,490)
Provision for end of service indemnity	24	2,856,549	1,614,417
The effect of the change in financial hedging instruments positions		(233,100)	465,500
Loss (gain) from the sale of property and equipment		264,165	(137,053)
Net monetary (gain) resulting from hyperinflation		(445,805)	(518,601)
Provision for uncollected lease contracts	10	293,600	185,000
<b>Cash Flows from Operating Activities before Changes in Working Capital</b>		<b>51,600,250</b>	<b>54,331,971</b>
(Increase) in accounts receivable, cheques under collection and other debit balances		(25,935,681)	(33,631,267)
(Increase) in inventory		(11,118,001)	(46,151,232)
Change in the related parties balance		1,210,576	533,022
Decrease (Increase) in leasing contracts receivable		628,448	(4,415,405)
Increase in accounts payable and other credit balances		2,456,540	18,482,034
<b>Net Cash Flows from (used in) Operating Activities before End-of-Service Indemnity and Income Tax Paid</b>		<b>18,842,132</b>	<b>(10,850,877)</b>
Paid from end-of-service indemnity provision	24	(1,198,933)	(949,815)
Paid from Income tax provision	23	(8,638,004)	(8,478,667)
<b>Net Cash Flows from (used in) Operating Activities</b>		<b>9,005,195</b>	<b>(20,279,359)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
(Increase) in financial assets at fair value through profit or loss		(7,277,379)	(2,877,554)
(Increase) in financial assets at fair value through other comprehensive income		(1,689,586)	(7,289,850)
Decrease in investment in associates		1,960,053	1,790,653
Change in property and equipment - net	17 and 18	(31,406,152)	(38,052,368)
Proceeds from the sale of property and equipment		504,694	500,724
Lease liabilities settled	12	(5,369,038)	(4,767,670)
Change in intangible assets - net		883,802	(10,492,138)
<b>Net Cash Flows (used in) Investing Activities</b>		<b>(42,393,606)</b>	<b>(61,188,203)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Distributed dividends		(10,640,000)	(11,000,000)
Increase in due to banks	19	24,421,685	7,510,450
Increase in loans, cheques and notes payable		25,859,957	66,130,391
Net change in bonds payable	25	466,200	(931,000)
Net change in non - controlling interest, foreign currency translation effect and others		(4,035,860)	5,831,057
<b>Net Cash Flows from Financing Activities</b>		<b>36,071,982</b>	<b>67,540,898</b>
Net increase (decrease) in Cash		2,683,571	(13,926,664)
Cash on hand and at banks- beginning of the year		32,637,610	46,564,274
<b>Cash on Hand and at Banks- End of the Year</b>	5	<b>35,321,181</b>	<b>32,637,610</b>
<b>Non Cash Items</b>			
Property and equipment revaluation effect	17 and 26	834,848	2,144,475
Written off debts		-	39,794
Increase in paid up capital (dividend distribution)	1	5,000,000	7,000,000
Transferred from projects under construction to property and equipment	17 and 18	5,814,417	13,741,365
Inventory write-off	7	896,153	85,466

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**ARAB PALESTINIAN INVESTMENT COMPANY  
(HOLDING COMPANY)  
BRITISH VIRGIN ISLANDS  
CONSOLIDATED STATEMENT OF CHANGES IN OWNERS' EQUITY**

	For the Year Ended December 31, 2023		For the Year Ended December 31, 2022		Shareholders' Equity	Non-Controlling Interest	Total Owners' Equity
	USD	Share Premium	Retained Earnings	Cumulative Change in Fair Value			
Balance as of January 1, 2023	112,000,000	12,103,000	69,917,158	4,744,252	184,295,502	28,873,217	213,168,719
Change in fair value - financial assets at fair value through other comprehensive income	-	-	(5,546,729)	(6,576,360)	(11,000,000)	-	(11,000,000)
Change in fair value - property and equipment revaluation reserve / land	-	-	(2,880,690)	-	(2,880,690)	(922,220)	(3,802,910)
Foreign currency translation effect	-	-	58,408	-	58,408	(482,886)	(424,479)
Profit for the Year	-	-	17,715,497	(6,576,360)	11,930,096	937,614	12,867,710
<b>Total comprehensive income for the year</b>	-	-	17,715,497	(6,576,360)	11,930,096	937,614	12,867,710
Increase in paid up capital **	5,000,000	-	(5,000,000)	-	-	-	-
Distributed dividends **	-	-	(10,640,000)	-	(10,640,000)	-	(10,640,000)
Other	-	-	(2,880,690)	-	(2,880,690)	(922,220)	(3,802,910)
Net change in non controlling interest *	-	-	-	-	-	(2,378,237)	(2,378,237)
<b>Balance as of December 31, 2023</b>	<b>117,000,000</b>	<b>12,103,000</b>	<b>69,111,955</b>	<b>(1,832,108)</b>	<b>184,295,502</b>	<b>28,873,217</b>	<b>213,168,719</b>
<b>For the Year Ended December 31, 2022</b>	<b>105,000,000</b>	<b>12,103,000</b>	<b>61,228,638</b>	<b>2,505,828</b>	<b>184,295,502</b>	<b>28,873,217</b>	<b>213,168,719</b>
Balance as of January 1, 2022	105,000,000	12,103,000	61,228,638	2,505,828	184,295,502	28,873,217	213,168,719
Change in fair value - financial assets at fair value through other comprehensive income	-	-	-	2,238,424	-	-	2,238,424
Change in fair value - property and equipment revaluation reserve / land	-	-	-	1,916,384	-	-	1,916,384
Foreign currency translation effect	-	-	27,677,501	-	27,677,501	-	27,677,501
Profit for the Year	-	-	27,677,501	-	27,677,501	-	27,677,501
<b>Total comprehensive income for the year</b>	-	-	27,677,501	-	27,677,501	-	27,677,501
Increase in paid up capital ***	7,000,000	-	(7,000,000)	-	-	-	-
Distributed dividends ***	-	-	(11,000,000)	-	(11,000,000)	-	(11,000,000)
Other	-	-	(988,981)	-	(988,981)	-	(988,981)
Net change in non controlling interest *	-	-	-	-	-	(902,105)	(902,105)
<b>Balance as of December 31, 2022</b>	<b>112,000,000</b>	<b>12,103,000</b>	<b>69,917,158</b>	<b>4,744,252</b>	<b>184,295,502</b>	<b>28,873,217</b>	<b>213,168,719</b>

\* This item represents the net change in non-controlling interest in the share of non-controlling interest in the capital of some of the subsidiaries during the years 2023 and 2022.

\*\* The general assembly has decided in its meeting held on 8 May 2023 to increase the company's capital by 5 million USD through the distribution of stock dividends, in addition to a cash dividend of USD 10.54 million (representing 9.5% of the company's paid up capital on that date).

\*\*\* The general assembly has decided in its non ordinary meeting held on May 9, 2022 to increase the company's paid up capital by USD 7 million by distributing stock dividends to shareholders in addition to a cash dividend of USD 11 million (representing 10.5% of the company's paid up capital on that date).

- Out of retained earnings, USD 3,390,090 were booked against deferred tax assets as of December 31, 2023 (USD 2,725,757 as of December 31, 2022).

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**ARAB PALESTINIAN INVESTMENT COMPANY  
(HOLDING COMPANY)  
BRITISH VIRGIN ISLANDS  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**1. General**

a. Arab Palestinian Investment Company (Holding Company) was established on September 20, 1994 and registered in the British Virgin Islands under Number (128626), The company's authorized capital amounted to USD 125 million divided into 125 million shares at a par value of one united states dollar per share.

b. On May 8, 2023, the Company's General Assembly has approved in its meeting the increase of the Company's paid-up capital by USD 5,000,000 by capitalizing part of retained earnings and distributing it to the shareholders as stock dividends, increasing the Company's paid-up capital to become USD 117,000,000.

Approval of the regulatory authorities were obtained from British virgin island and the specialized parties at Palestine including Palestine Capital Markets Authority (PCMA) and Palestine Exchange (PEX).

c. The Company's main objectives include the management of its subsidiary companies; participating in the management of other investee companies; investing in shares, bonds, and securities as well as granting loans, guarantees, and financing its subsidiaries.

d. The headquarter of the company is located at Ikram Street, Dabouq, P.O. Box 941489, 11194 Amman – Jordan.

e. During the year 2013, the Company's General Assembly approved the conversion of the Company's legal status from a foreign Private Shareholding Company to a Foreign Public Company and to list the Company's shares at Palestine's stock exchange, The procedures for the conversion were completed on January 15, 2014, The Company's shares were listed on Palestine's stock exchange on March 2, 2014.

f. The Company's consolidated financial statements were approved by the Board of Directors on 25 March 2024.

f. The consolidated financial statements include the Company's financial statements and the following subsidiaries' financial statements, after eliminating intercompany balances and transactions:

Company Name	December 31, 2023		December 31, 2022		Ownership Date	Main Activity
	Paid-up Capital USD	Equity Share %	Paid-up Capital USD	Equity Share %		
Arab Palestinian Storage and Cooling Company	4,500,000	71/11	4,500,000	71/11	1997	Management of refrigerated stores
Medical Supplies and Services Company (consolidated)	20,000,000	100	20,000,000	100	1998	Trade of medicine and medical supplies
Unipal General Trading Company (consolidated)	7,042,253	100	7,042,253	100	1998	General trading
National Aluminum and Profiles Company	15,514,810	77/02	15,514,810	77/02	1995	Manufacturing of aluminum
Palestine Automobile Company	20,000,000	100	20,000,000	100	1998	Trading of cars
SKY Advertising, Public Relations, and Events company (consolidated)	845,068	100	845,068	100	2000	Advertising, public relations and events
Siniora Food Industries Company (consolidated) *	39,492,243	65/63	39,492,243	65/63	1996	Food industries
Jericho Natural and Mineral Water Factory Company	4,803,734	85	4,803,734	85	2001	Natural and mineral water
Arab Leasing Company	6,000,000	100	6,000,000	100	2015	Financial Leasing
Arab Palestinian Investment Company / Jordan (Exempted)	70,400	100	70,400	100	2011	Trading of cars and commercial agencies
APIC Gulf Investments	40,000	100	40,000	100	2019	Investment and asset management



- The effect of application indices on the Group's net monetary position is included in the statement of profit or loss as monetary gain or loss.

Hyperinflation adjustments are considered as a temporary tax difference, accordingly, deferred tax liabilities are calculated on these differences and recorded at approximately USD 4.65 million within non-current liabilities.

### **Business Combinations**

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interest issued by the Group in exchange for control of the acquiree.

Acquisition-related costs are recognized in consolidated profit or loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognized at their fair value at the acquisition date, except that:

- deferred tax assets or liabilities and assets or liabilities related to employee benefit arrangements are recognized and measured in accordance with IAS 12 and IAS 19 respectively;
- liabilities or equity instruments related to share-based payment arrangements of the acquiree or share-based payment arrangements of the Group entered into to replace share-based payment arrangements of the acquiree are measured in accordance with IFRS 2 at the acquisition date; and
- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 are measured in accordance with that Standard.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognized immediately in profit or loss as a bargain purchase gain.

When the consideration transferred by the Group in a business combination includes a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with corresponding adjustments against goodwill. Measurement period adjustments are adjustments that arise from additional information obtained during the 'measurement period' (which cannot exceed one year from the acquisition date) about facts and circumstances that existed at the acquisition date.

The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Other contingent consideration is remeasured to fair value at subsequent reporting dates with changes in fair value recognized in consolidated profit or loss.

When a business combination is achieved in stages, the Group's previously held interests (including joint operations) in the acquired entity are remeasured to its acquisition-date fair value and the resulting gain or loss, if any, is recognized in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognized in other comprehensive income are reclassified to consolidated profit or loss, where such treatment would be appropriate if that interest were disposed of.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (see above), or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed as of the acquisition date that, if known, would have affected the amounts recognized as of that date.

### **Basis of Financial Statements Consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved when the Company:

- Has the power over the investee;
- Is exposed, or has rights, to variable returns from its involvement with the investee; and
- Has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Group has less than the majority of the voting rights of an investee, it considers that it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Group considers all relevant facts and circumstances in assessing whether or not the Group's voting rights in an investee are sufficient to give it power, including:

- The size of the Group's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- Potential voting rights held by the Group, other vote holders or other parties;
- Rights arising from other contractual arrangements; and
- Any additional facts and circumstances that indicate that the Group has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Group gains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, the results of subsidiaries acquired or disposed of during the year are included in consolidated income statement from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Group and to the non-controlling interests. Total comprehensive income of the subsidiaries is attributed to the owners of the company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between the Group and its subsidiaries are eliminated upon consolidation.

Non-controlling interests in subsidiaries are identified separately from the Group's equity therein. Those interests of non-controlling shareholders represent ownership interests entitling their holders to a proportionate share of net assets upon liquidation may initially be measured at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. The choice of measurement is made on an acquisition-by-acquisition basis. Other non-controlling interests are initially measured at fair value. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests balance is in deficit.

Changes in the Group's interests in subsidiaries that do not result in a loss of control are accounted for as equity transactions. The carrying amount of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to the owners of the Company.

When the Company loses control of a subsidiary, the gain or loss on disposal recognised in income statement is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), less liabilities of the subsidiary and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Company had directly disposed of the related assets or liabilities of the subsidiary. The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IFRS 9 Financial Instruments when applicable, or the cost on initial recognition of an investment in an associate or a joint venture.

In compliance with the scope of paragraph 34b of IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations", the transactions between the Group's subsidiaries and the disposed company are represented as transactions with unrelated parties. The effect of such transactions in the consolidated financial statements of the Group in that period are eliminated.

### **Financial Reporting in Hyperinflationary Economies**

The financial statements of subsidiaries whose functional currencies are the currencies of hyperinflationary economies are adjusted in terms of the measuring unit current at the end of the reporting period.

In the first period of application, the adjustments determined at the beginning of the period are recognized directly in equity as an adjustment to opening retained earnings. In subsequent periods, the prior period adjustments related to components of owners' equity and differences arising on translation of comparative amounts are accounted for in other comprehensive income.

Items in the consolidated statement of financial position not already expressed in terms of the measuring unit current at the end of the reporting period, such as non-monetary items carried at cost or cost less depreciation, are restated by applying a general price index. The restated cost, or cost less depreciation, of each item is determined by applying to its historical cost and accumulated depreciation the change in a general price index from the date of acquisition to the end of the reporting period. An impairment loss is recognized in profit or loss if the restated amount of a non-monetary item exceeds its estimated recoverable amount.

At the beginning of the first period of application, the components of owners' equity, except retained earnings, are restated by applying a general price index from the dates the components were contributed or otherwise arose. Restated retained earnings are derived from all other amounts in the restated consolidated statement of financial position.

At the end of the first period and in subsequent periods, all components of owners' equity are restated by applying a general price index from the beginning of the period or the date of contribution, if later.

All items recognized in the statement of profit or loss are restated by applying the change in the general price index from the dates when the items of income and expenses were initially earned or incurred.

Gains or losses on the net monetary position are recognized in profit or loss.

All items in the consolidated statement of cash flows are expressed in terms of the general price index at the end of the reporting period.

### **Financial Instrument**

Financial assets and financial liabilities are recognized in the Group's consolidated statement of financial position when the Group becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

### **Financial Assets**

Financial assets are recognised in the Group's consolidated statement of financial position when the Group becomes a party to the contractual provisions of the instrument. Financial assets are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets (except for financial assets at fair value through consolidated statement of profit or loss) are added to or deducted from the fair value of the financial assets, as appropriate, on initial recognition.

All recognised financial assets are measured subsequently in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.



### **Classification of financial assets**

Debt instruments that meet the following conditions are measured subsequently at amortised cost:

- The financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All other financial assets are measured at fair value.

### **Amortised cost and effective interest method**

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) excluding expected credit losses, through the expected life of the debt instrument, or, where appropriate, a shorter period, to the gross carrying amount of the debt instrument on initial recognition. For purchased or originated credit-impaired financial assets, a credit-adjusted effective interest rate is calculated by discounting the estimated future cash flows, including expected credit losses, to the amortised cost of the debt instrument on initial recognition.

### **Foreign exchange gains and losses**

The carrying amount of financial assets that are denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of each reporting period. For financial assets measured at amortised cost that are not part of a designated hedging relationship, exchange differences are recognised in consolidated statement of profit or loss.

### **Impairment of financial assets**

The Group recognises a loss allowance for expected credit losses (ECL) on trade receivables. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The Group always recognises lifetime ECL for trade receivables. The expected credit losses on these financial assets are estimated using a provision matrix based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

For all other financial instruments, the Group recognises lifetime ECL when there has been a significant increase in credit risk since initial recognition. Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument.

### **Provision for expected credit losses**

The Group has adopted the simplified approach to recognize expected credit losses over the life of its receivables as permitted by IFRS 9. Accordingly, non-impaired trade receivables that do not contain a significant financing component have been classified as part of stage two with the recognition of expected credit losses over their lifetime.

A provision for the expected credit loss should be recognized over the life of the financial instrument if the credit risk on that financial instrument increases substantially since the initial recognition and the expected credit loss is an expected weighted estimate of the present value of the credit loss. This value is measured as the present value of the difference between the cash flows due to the Group under the contract and the cash flows that the Group expects to receive arising from the expectation of several future economic scenarios, discounted at the effective interest rate of the asset.

The Group assesses whether there is objective evidence of impairment on an individual basis for each asset of individual value and collectively for other assets that are not individually significant.

Provisions for loss of credit losses are presented as a reduction of the total carrying amount of financial assets at amortized cost.

### **Write off**

The Group writes off a financial asset when there is information indicating that the debtor is in severe financial difficulty and there is no realistic prospect of recovery, e.g. when the debtor has been placed under liquidation or has entered into bankruptcy proceedings, or in the case of trade receivables, when the amounts are past due by a significant period, whichever occurs sooner. Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognised in consolidated statement of profit or loss.

### **Derecognition of financial assets**

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in consolidated statement of profit or loss.

### **Classification as debt or equity**

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

### **Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments are recognised at the proceeds received, net of direct issue costs.

Repurchase of the Group's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in income statement on the purchase, sale, issue or cancellation of the Group's own equity instruments.

### **Financial liabilities**

All financial liabilities are measured subsequently at amortised cost using the effective interest method or at fair value through statement of profit or loss.

Financial liabilities that are not (i) contingent consideration of an acquirer in a business combination, (ii) held-for-trading, or (iii) designated as at fair value through profit or loss, are measured subsequently at amortised cost using the effective interest method.

Trade and other payables classified as financial liabilities are initially measured at fair value, net of transaction costs and subsequently measured at amortised cost using the effective interest method. Interest expenses are recognised based on effective interest rate.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortised cost of a financial liability.

### **Derecognition of financial liabilities**

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised consolidated statement of profit or loss.

### **Investment in associate companies**

An associate is an institution in which the Group has significant influence. A significant influence is the ability to participate in the financial and operating policies of the investee and not joint control or control of those policies.

The considerations used to define joint control are similar to the considerations used to determine control on subsidiary companies.

The Group's investment in the associates is recognized following the equity method.

Under the equity method, investments in associates are carried at cost, the carrying amount is adjusted for investments in the associated companies to recognize the Group's share of changes in the net assets of the associated companies as date of possession. Goodwill arising from associates is recorded as part of the investment account, is not amortized, and no action is taken for individually impairment test.

The consolidated statement of profit or loss reflects the Group's share of the results of its associate company. Any changes in the statement of comprehensive income for this investment, it is classified under the Group's consolidated statement of comprehensive income. In the event of a change in ownership rights of the associate company, these changes are found in the consolidated statement of changes in owners. Profits and losses resulting from intercompany transactions between the group and its associate companies are eliminated with amount of the group's share in associate company.

The Group's share of the profits or losses of the associate is shown in the consolidated statement of profit or loss in the operating income and represents profit or loss after tax and the rights of non-controllers in the subsidiary company of the associate company.

### **Dividends Income**

Dividends Income is realized once the right to receive payments is acquired, which is the date before dividends are distributed for publicly listed companies, and usually the date of approval for the distribution of dividends by the shareholders of non-publicly listed companies.

The distribution of dividends income at the consolidated statement of profit and loss on the classification and measurement of the investment in shares, where in:

- Regarding equity instruments that are held for trading, Dividends income is listed on the consolidated statement of profit and loss within the Profit (Loss) from financial assets at fair value through profit and loss financial statements line, And
- As to equity instruments that are classified at fair value through other comprehensive income, Dividends income is listed on the consolidated statement of profit and loss within the dividends from financial assets at fair value through other comprehensive income financial statements line, And

As to equity instruments that are not measured at fair value through other comprehensive income and that are not held for trading, Dividends income is listed as net income from other instruments at fair value through the consolidated statement of profit and loss.

### **Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, considering the risks and uncertainties surrounding the obligation.

Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

When some or all the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received, and the amount of the receivable can be measured reliably.

### **Fair value measurement**

Fair value is defined as the a price at which an asset is to be sold or paid to convert any of the liabilities in a structured transaction between the market participants on the measurement date, irrespective of whether the price can be realized directly or whether it is estimated using another valuation technique. When estimating the fair value of an asset or liability, the Group takes into consideration when determining the price of any asset or liability whether market participants are required to take these factors into account at the measurement date. The fair value of the measurement and / or disclosure purposes in these financial statements is determined on the same basis, except for measurement measures that are similar to fair value procedures and are not fair value such as fair value as used in IAS 36.

In addition, fair value measurements are classified for the purposes of financial reporting to level (1) or (2) or (3) based on the extent to which the inputs are clear to fair value measurements and the importance of inputs to the full fair value measurements, which are identified as follows:

- Input Level (1) inputs derived from quoted (unadjusted) prices of identical assets or liabilities in active markets that the enterprise can obtain on the measurement date;
- Input level (2) inputs derived from data other than quoted prices used at level 1 and observable for assets or liabilities, either directly or indirectly; and;
- Input level (3) are inputs to assets or liabilities that are not based on quoted market prices.

### **Leases**

#### **The Group as a lessee**

The Group should be evaluating whether the leasing contract included while starting the contract. The right of use assets and leasing obligations should be recognized by the Group regarding all leasing obligations, except for short-term leasing contracts (12 months or less) and the leasing contracts with low value, in regards to these contracts the Group should recognized to these leases as operating expense using the straight-line method over the life of the lease unless another regular basis is more representative of the time pattern in which the economic benefits from the leased assets are utilized.

The lease obligation is initially measured at the present value of the lease payments that were not paid on the start date of the lease, deducted by using the price implicit in the lease. If this rate cannot be easily determined, the Group uses its additional expected rate.

The lease payments included in the rental obligation measurement include:

- Fixed rental payments (essentially including fixed payments), minus accrued receivable rental incentives;
- Variable rental payments that depend on an index or rate, initially measured using the indicator or the rate at the date the contract begins;
- The amount expected to be paid by the lessee under the residual value guarantees;
- The price of the exercise of purchase options, if the lessee is reasonably certain of the exercise of the options; and
- Paying the contract termination fines, if the lease reflects the exercise of the lease termination option.

Lease liabilities are presented as a separate note in the consolidated statement of financial position.

Later, lease liabilities are subsequently measured by increasing the book value to reflect the interest in the lease liabilities (using the effective interest method) and by reducing the book value to reflect the lease payments paid.

The lease obligations (and a similar adjustment to the related right-to-use assets) are re-measured whenever:

- The lease term has changed or there is an event or important change in the conditions that lead to a change in the exercise of the purchase option assessment, in which case the lease obligations are re-measured by deducting the adjusted lease payment using the adjusted discount rate.
- Lease payments change due to changes in an index, rate, or change in expected payments under the guaranteed residual value, in which cases the lease obligation is re-measured by deducting the modified rental payments using a non-variable discount rate (unless the lease payments change due to a change in the floating interest rate, in this case the adjusted discount rate is used).
- The lease contract is adjusted, and the lease amendment is not accounted as a separate lease, in which case the lease obligation is re-measured based on the duration of the adjusted lease contract by deducting the adjusted rental payments using the adjusted discount rate at the actual price at the date of the amendment.

The right to use assets are depreciated over the life of the lease or the useful life of the asset (whichever is shorter). If the lease contract transfers the ownership of the underlying asset or the cost of the right to use, which reflects that the Group expects to exercise the purchase option, then the relevant value of the right to use is depreciated over the useful life of the asset. Depreciation begins on the date the commencement of the lease.

The right-to-use assets are presented as a separate note in the consolidated statement of financial position.

The Group applies International Accounting Standard (36) to determine whether the value of the right to use has decreased its value and calculates any impairment losses as described in the policy of "property and equipment".

Variable lease that are not dependent on an index or rate are not included in the measurement of lease obligations and right to use assets. Related payments are recognized as an expense in the period in which the event or condition that leads to these payments occurs and are included in "Other Expenditures" in the consolidated statement of profit or loss.

#### **The Group as a lessor**

The Group enters into lease contracts as a lessor in regard with some investment properties.

Leases in which the Group is the lessor are classified as operating or finance leases. In the event that the terms of the lease contract transfer all risks and rewards of ownership to the lessee, the contract is classified as a finance lease and all other leases are classified as operating leases.

When the Group is an intermediary lessor, it represents the main lease and sub-contract as two separate contracts. The sublease contract is classified as finance or operating lease by reference to the original right of use arising from the main lease.

Leasing income from operating leases is recognized on a straight-line basis over the period of the relevant lease. The primary direct costs incurred in negotiating and arranging an operating lease are added to the book value of the leased asset and are recognized on a straight-line basis over the lease term.

The amounts due from the lessee under finance leases are recognized as receivables with the amount of the Group's net investment in the rental contracts. Finance lease income is allocated to accounting periods to reflect a constant periodic rate of return on the Group's existing net investment with respect to lease contracts.

When the contract includes leasing components and other components other than leasing, the Group applies IFRS 15 to distribute the amounts received or to be received under the contract for each component.

#### **Impairment of non-financial assets**

At the reporting date, the Group assesses whether there is evidence that the asset has been impaired. If any evidence exists, or when an impairment test is required, the Group assesses the recoverable amount of the asset. The recoverable amount of the asset is the fair value of the asset or cash-generating unit less cost of sales and value in use whichever is higher and is determined for the individual asset, unless the asset does not generate substantially independent internal cash flows from those arising from other assets or assets of the Group.

Where the carrying amount of the asset or cash-generating unit exceeds the recoverable amount, the asset is considered to be impaired and is written down to its recoverable amount. In assessing the fair value used, future cash flows are discounted to their present fair value using a pre-tax discount rate that reflects current market assessments of the time value of funds and the risks specific to the asset. In determining fair value less cost of sales, recent transactions in the market are taken into consideration if available. If such transactions cannot be identified, the appropriate valuation model is used.

#### **Inventory**

- Finished goods and work in process are stated at cost or net realizable value, whichever is lower, net of provision for damaged and slow-moving items. Cost includes: raw materials cost, direct labor and indirect manufacturing costs.
- Raw materials are stated at the lower of cost or net realizable value. Finished goods and work in process are stated at the lower of cost or net realizable value. Cost includes raw materials and the related direct and indirect manufacturing costs.
- Cars inventory is stated at the lower of cost or net realizable value on the basis of the actual cost of each car. Cost consists of all expenses incurred by the Group until the inventory is delivered to the Group's warehouses and showrooms or the Group's warehouses at the port (bonded).
- Spare parts are stated at the lower of cost or net realizable value based on the weighted average method.

#### **Revenue recognition**

The Group recognizes revenue mainly from sale of goods.

Revenue is measured based on the consideration to which the Group expects to be entitled (net after returns and discounts) in a contract with a customer and excludes amounts collected on behalf of third parties. The Group recognizes revenue when it transfers control of a product or service to a customer, being when the goods have been shipped to the specific location (delivery). Following delivery, the customer has full discretion over the manner of distribution and price to sell the goods, has the primary responsibility when on selling the goods and bears the risks of obsolescence and loss in relation to the goods. A receivable is recognized by the Group when the goods are delivered to the customer as this represents the point in time at which the right to consideration becomes unconditional, as only the passage of time is required before payment is due.

If customers have a right of return. At the point of sale, a refund liability and a corresponding adjustment to revenue is recognized for those products expected to be returned. At the same time, the Group has a right to recover the product when customers exercise their right of return so consequently recognizes a right to returned goods asset and a corresponding adjustment to cost of sales. The Group uses its accumulated historical experience to estimate the number of returns on a portfolio level using the expected value method. It is considered highly probable that a significant reversal in the cumulative revenue recognized will not occur given the consistent level of returns over previous years.

For certain customers, the goods are sold with discounts retroactively on the basis of (12) months of total sales. Revenue of these sales is recognized based on the price specified in the contract less estimated discounts. The Group uses its accumulated historical experience to estimate discounts and the revenue is recognized to the extent that it is probable that there will be no material reversal. Liabilities for discounts on payments to customers are recovered in respect of sales made during the year.

The Group account for consideration payable to a customer (listing fee and promotional expenses) which occur in conjunction with purchase of goods from the Group as a reduction of the transaction, unless the payment to the customer is in exchange for a distinct good or service that the customer transfers to the Group.

#### **Property and Equipment**

- Property and equipment are stated at cost and depreciated using the straight-line method at annual rates ranging from 2% to 25% except for land which is measured at fair value with the change in its fair value presented in owners' equity.
- When the expected recoverable amount of any property and equipment is less than its net book value, the net book value is reduced to the expected recoverable amount, and the impairment loss (if it existed) is taken to the consolidated statement of profit or loss.
- Property and equipment's useful lives are reviewed at the end of each year and if the expected useful life differs from the previous estimate, the difference is recorded in subsequent years as a change in accounting estimates.
- Property and equipment are disposed-off when there are no expected future benefits from its use or its disposal.
- Property and equipment in high-inflationary economies are reinstated by applying a change in General price indices from the date of acquisition to the date of the current reporting period. Calculation is based on consumption. These assets are reduced to the restated amounts.

## **Intangible Assets**

### **a. Intangible assets with an indefinite life**

- Goodwill is booked at cost that represents the excess amount paid to acquire or purchase an investment in a subsidiary over the Group's share of the fair value above the net assets of the subsidiary at the acquisition date, Goodwill resulting from the investment in a subsidiary is booked as a separate item within intangible assets and reduced subsequently for any impairment loss.
- Goodwill is distributed among cash generating unit(s) for the purpose of impairment test.
- The value of goodwill is reviewed on the date of the consolidated financial statements, Goodwill value is reduced when there is evidence that it is impaired or the recoverable value of the cash generating unit(s) is less than the book value of the cash generating unit(s), The decline in value is booked as an impairment loss and charged to the consolidated statement of profit or loss.

### **b. Intangible assets with a finite life**

- Intangible assets resulting from acquisition are stated at fair value at the date of acquisition. Other intangible assets purchased other than through acquisition are recorded at cost.
- Intangible assets are to be classified on the basis of either definite or indefinite useful life, Intangible assets with definite useful lives are amortized over their useful lives and charged to the consolidated statement of profit or loss, Intangible assets with indefinite lives are reviewed for impairment as of the consolidated financial statements date, and impairment loss is charged to the consolidated statement of profit or loss.
- No capitalization of intangible assets resulting from the Group's operations is made, they are charged to the consolidated statement of profit or loss in the year incurred.
- Any indications of impairment in the value of intangible assets as of the consolidated financial statements date are reviewed. Furthermore, the estimated useful lives of the impaired intangible assets are reassessed, and any adjustments are made in the subsequent periods.
- Intangible assets are amortized over their expected useful life at annual percentages ranging from 20% to 35%.
- Intangible assets in high-inflation economies are reinstated by applying the change in General price indices from the date of acquisition to the date of the current reporting period. The amortization calculation is based on this assets to the restated amounts.
- The Group recognizes exclusive distribution rights and backlogs that results from acquisitions within items of intangible assets based on the accounting approach applied at the initial purchase and the temporary fair value of the assets and liabilities acquired by the Group, which are subsequently evaluated based on changes in the group's management estimates.
- Computer programs are amortized according to the productive ages, which have been estimated by the management of the group and are expected to be utilized using the straight-line method, at an average period of 7 years.

### **c. Intangible assets resulting from acquisitions**

The Group recognizes the surplus between the investment value and the net assets acquired resulting from the acquisitions that took place during the period as other intangible assets and are classified under the item intangible assets - net.

The group measures the distribution of the purchase price on the purchased assets during the 12 months following the date of purchase. The completion of this study may lead to a change in the fair value of the acquired assets and the associated liabilities, accordingly to a change in the intangible assets (goodwill) or the recognition of intangible assets of other natures.

## **Foreign Currencies**

For the purpose of the consolidated financial statements, the results and financial position of each Company are expressed in the functional currency of the Group, and the presentation currency for the consolidated financial statements.

The individual financial statements of each company are presented in the currency of the primary economic environment in which it operates (its functional currency). In preparing the financial statements of the individual companies, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing on the dates of the transactions. At each balance sheet date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences are recognised in consolidated statement of profit or loss in the period in which they arise except for:

- Exchange differences on transactions entered into to hedge certain foreign currency risks; and
- Exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur in the foreseeable future (therefore forming part of the net investment in the foreign operation), which are recognised initially in other comprehensive income and reclassified from equity to consolidated statement of profit or loss on disposal or partial disposal of the net investment.

For the purpose of presenting the consolidated financial statements, the assets and liabilities of the group's foreign operations are translated at exchange rates prevailing on the balance sheet date. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during that period, in which case the exchange rates at the date of transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in a separate component of equity.

On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation or a partial disposal of an interest in a joint arrangement or an associate that includes a foreign operation of which the retained interest become a financial asset), all of the exchange differences accumulated in a separate component of equity in respect of that operation attributable to the owners of the Group are reclassified to consolidated statement of profit or loss.

In addition, in relation to a partial disposal of a subsidiary that includes a foreign operation that does not result in the Group losing control over the subsidiary, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interest and are not recognised in consolidated statement of profit or loss. For all other partial disposals (i.e. partial disposals of associates or joint arrangements that do not result in the Group losing significant influence or joint control), the proportionate share of the accumulated exchange differences is reclassified to consolidated statement of profit or loss.

### **Investment in Land**

Investment in Land is accounted for at fair value. Any gains or losses that arise from the revaluation of investment property are recognized in the consolidated statement of profit or loss.

### **Interest income and expenses**

Interest income and expense for all financial instruments are recognized in the statement of profit or loss using the effective interest method. The effective interest rate (EIR) is the rate that exactly discounts estimated future cash flows of the financial instrument through the expected life of the financial instrument or, where appropriate, a shorter period, to the net carrying amount of the financial asset or financial liability. The future cash flows are estimated considering all the contractual terms of the instrument.

The interest income/ interest expense is calculated by applying the EIR to the gross carrying amount of non-credit impaired financial assets (at the amortized cost of the financial asset before adjusting for any expected credit loss allowance), or to the amortized cost of financial liabilities. For credit-impaired financial assets the interest income is calculated by applying the EIR to the amortized cost of the credit-impaired financial assets (the gross carrying amount less the allowance for expected credit losses (ECLs)). For financial assets originated or purchased credit impaired (POCI) the EIR reflects the ECLs in determining the future cash flows expected to be received from the financial asset.

### **Provision for End-of-Service Indemnity**

- Provision for End-of-service indemnity of employees is booked according to the Group's internal regulations on the basis of the basic salary and based on one-month salary for each year of service.
- End-of-service indemnity paid to resigned and terminated employees is charged to the end-of-service indemnity provision. Moreover, the additional provision booked for the end-of-service indemnity for employees is charged to the consolidated statement of profit or loss.

### **Income Tax**

- Income tax expenses represent accrued taxes and deferred taxes.
- Income tax expenses are accounted for on the basis of taxable income. Moreover, taxable income differs from income declared in the consolidated financial statements because the latter includes non-taxable revenue or tax expenses not deductible in the current year but deductible in subsequent years, accumulated losses acceptable by the tax authorities, and items not accepted for tax purposes or subject to tax.
- Taxes are calculated on the basis of the tax rates prescribed according to the prevailing laws, regulations, and instructions of the countries where the subsidiary companies operate in.
- Deferred taxes are taxes expected to be paid or recovered as a result of temporary timing differences between the value of the assets or the liabilities in the financial statements and the value on the basis of which taxable income is calculated. Moreover, deferred taxes are calculated based on the liability method in the consolidated statement of financial position according to the tax rates expected to be applied upon the settlement of the tax liability or realization of the deferred tax assets.
- Deferred tax assets and liabilities are reviewed as of the date of the consolidated financial statements and reduced in case it is expected that no benefit will arise therefrom, partially, or totally.

### **Offsetting**

Financial assets and financial liabilities are offset, and the net amount is reflected in the consolidated statement of financial position only when there are legal rights to offset the recognized amounts, or assets are realized, and liabilities settled simultaneously.

### **Share Capital**

#### **Cost of issuing or purchasing the Group's shares**

The cost of issuance or purchase of the Group's shares is recognized in the Retained Earnings (net after tax effect if any). If the purchase/issue transaction has not been completed, then the cost will be recognized as an expense in the consolidated statement of profit or loss.

### **Operational Leasing Contracts**

Operational leasing contracts are recognized as expense based on the straight method and on the lease duration, unless there is another basis for the time duration when the economic benefits from the lessee are expected. The expected leases resulting from the financial lease contract are recorded as expense in the period in which incurred.

### **3. Significant Accounting Judgments and Key Sources of Uncertainty**

The preparation of the consolidated financial statements and the adoption of accounting policies requires the Group's management to make judgments, estimates and assumptions that affect the amounts of financial assets and financial liabilities and the disclosure of contingent liabilities. These estimates and judgments also affect revenue, expenses and provisions in general and expected credit losses. In particular, the Group's management is required to make judgments to estimate the amounts and timing of future cash flows. These mentioned estimates are based on multiple hypotheses and factors with varying degrees of estimation and uncertainty. Actual results may differ from estimates as a result of changes in these conditions and circumstances in the future.

Judgments, estimates and assumptions are reviewed periodically. The effect of the change in estimates is recognized in the financial period in which the change has occurred and only if the change affects the same financial period. Moreover, the effect of the change in estimates is recognized in the financial period in which the change has occurred and in future periods in case the change affects the financial period and future financial periods.

The Group's Management believes that its estimates in the consolidated financial statements are reasonable. The key estimates used by management in applying the Group's accounting policies that have the most significant effect on the amounts recognized in the consolidated financial statements are as follows:

#### **Useful life of tangible assets and intangible assets**

The management periodically re-assesses the useful life of tangible assets and intangible assets for the purpose of calculating the annual depreciation and amortization based on the general condition of those assets and estimated future useful lives. The impairment loss is recognized in the consolidated statement of profit or loss for the year.

#### **Impairment loss on intangible assets with infinite useful life**

Group management is required to use judgment and estimates to assess whether there is impairment loss on the value of intangible assets that have unlimited useful life by estimating the value in use of the cash-generating units assigned to them. Calculating the value in use requires The Group's management to estimate future cash flows expected to originate from the cash generating unit and an appropriate discount rate in order to calculate the current value.

#### **Income tax**

The fiscal year is charged its related income tax expense in accordance with the regulations, laws and accounting standards. The deferred taxes and income tax provision are calculated and recognized.

#### **Lawsuits provision**

A provision is booked to meet any potential litigation obligations based on the legal study prepared by the Group's legal counsel that identifies potential risks in the future and periodically reviews the study.

#### **Assets and liabilities presented at cost**

Management reviews the assets and liabilities at cost periodically for the purpose of estimating any impairment in value, any impairment loss is recognized in the consolidated statement of profit or loss for the year.

#### **Fair value measurement and valuation procedures**

When estimating the fair value of financial assets and financial liabilities, the Group uses available observable market data. In case of the absence of level (1) inputs, the Group conducts evaluations using appropriate valuation models to determine the fair value of financial instruments.

#### **Calculation of provision for expected credit losses**

The Group's management is required to use important judgments and estimates to estimate the amounts and timing of future cash flows and to estimate the risk of significant increase in credit risk for financial assets after the initial recognition and future measurements information for expected credit losses.

The expected credit loss is measured as an allowance equivalent to the expected credit loss over the life of the asset.

Determining the number and relative weight of forward-looking scenarios for each type of products / market and the identification of future information relevant to each scenario

When measuring the expected credit loss, the Group uses reasonable and reliable future information based on the assumptions of the future movement of the various economic factors and how these economic factors affect each other.

Probability of default

The probability of default is a key input in measuring the expected credit loss. The probability of default is considered an estimate of the probability of default over a given period of time, which includes the calculation of historical data, assumptions and expectations relating to future circumstances.

Loss given default

Loss given default is an estimate of the loss arising from default. It is based on the difference between the contractual cash flows due and those that the financier expects to collect, taking into consideration cash flows from collaterals and credit adjustments.

Revenue recognition

The Group's management uses significant estimates and assumptions to determine the amount and timing of revenue recognition under IFRS 15, "Revenue from contracts with customers".

Provision for sales returns and discounts

The Group uses its accumulated historical experience to estimate the number of returns at the portfolio level using the expected value method. It is highly probable that, given the constant level of returns, there will be no significant reversal in the cumulative revenue recognized as compared to previous years.

The Group uses its accumulated historical experience to estimate discounts and revenue is recognized to the extent it is highly probable that there will be no material reversal thereof. Liabilities are recovered for expected discounts on amounts payable to customers in respect of sales made during the year.

Determine the term of the lease contract

In determining the term of the lease, the management considers all facts and circumstances which create economic incentive for the option of extension, or no termination option. Extension options (or periods following termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated). The valuation is reviewed in the event of a significant event or a major change in the circumstances affecting this valuation that are within the control of the lessee.

Discounting of rental payments

Rental payments (if any) are discounted using the Group Incremental Borrowing Rate ("IBR"). Management applied judgments and estimates to determine the rate of additional borrowing at the commencement of the lease.

Hyperinflation

The Group exercises significant judgement in determining the onset of hyperinflation in countries in which it operates and whether the functional currency of its subsidiaries, associates or joint venture is the currency of a hyperinflationary economy.

Various characteristics of the economic environment of each country are taken into account. These characteristics include, but are not limited to, whether:

- The general population prefers to keep its wealth in non-monetary assets or in a relatively stable foreign currency;
- Prices are quoted in a relatively stable foreign currency;
- Sales or purchase prices take expected losses of purchasing power during a short credit period into account;
- Interest rates, wages and prices are linked to a price index; and
- The cumulative inflation rate over three years is approaching, or exceeds, 100%.

Management exercises judgement as to when a restatement of the financial statements of a Group entity becomes necessary.

**4. Adoption of new and revised International Financial Reporting Standards (IFRS)**

**a. New and amended IFRS Standards that are effective for the current year**

The following new and revised IFRSs, which became effective for annual periods beginning on or after January 1, 2023, have been adopted in these consolidated financial statements. The application of these revised IFRSs has not had any material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements.

- Amendments to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors - Definition of accounting estimates.
- Amendment to IFRS 17 Insurance Contracts
- Amendments to IAS 1 Presentation of Financial Statements and IFRS 2 Statement of Practice - Making judgements
- Amendments to IAS 1 Presentation of Financial Statements and IFRS Practice Statement (2) Relative Judgements - Disclosure of Accounting Policies.
- Amendments to IAS 12 Income Taxes on deferred taxes relating to assets and liabilities arising from a single transaction.
- Amendments to IAS 12 Income Taxes - International Tax Reform - Pillar Model RulesII

**b. New and revised IFRS Accounting Standards in issue but not yet effective**

The Group has not applied the following new and revised IFRS Accounting Standards that have been issued but are not yet effective, management is in the process of assessing the impact of the new requirements.

New and revised IFRS Accounting Standards	Valid for annual periods Starting on or after
IFRS 16 Leases - Lease Obligations in Sale and leaseback	1st January 2024
Amendments to IAS 1 Presentation of Financial Statements relating to the classification of liabilities as current or non-current	1st January 2024
Amendments to IAS 1 Presentation of Financial Statements - Non-current liabilities with commitments	1st January 2024
Amendments to IAS 7 Statement of Cash Flows and IFRS 7 Financial Instruments: Disclosures - Supplier Financing Arrangements	1st January 2024
Amendment to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures in relation to recognizing the sale or contribution of assets from an investor	Effectiveness postponed indefinitely

**IFRS S1 - General Requirements for Disclosure of Sustainability-related Financial Information.**

The amendments are effective for annual reporting periods beginning on or after January 2024 and early adoption is allowed.

**IFRS S2 - Climate-related Disclosures.**

**The amendments are effective for annual reporting periods beginning on or after 1 January 2024 and early application is allowed.**

Management expects to adopt these new standards, interpretations and amendments in the Group's consolidated financial statements in the period of initial application. The management expects that the adoption of these new standards, interpretations and amendments will not have a material impact on the Group's consolidated financial statements in the period of initial application.

The table below illustrates the risk associated with trade receivables and short-term cheques under collection based on the provisioning matrix:

**As of December 31, 2023**

	Current receivables (not past due) *		Receivables are past due		Total
	90 days	From 91 days to 180 days	From 181 days to 365 days	More than 365 days	
Total trade receivables **	140,388,030	31,447,263	18,258,777	11,826,887	14,771,009
Expected credit loss	994,924	1,809,004	1,182,145	1,033,254	5,585,632
Expected credit loss rate	0.7%	5.8%	6.5%	8.7%	37.8%
<b>As of December 31, 2022</b>					
Total trade receivables **	148,635,952	23,226,079	8,189,259	5,921,507	11,859,761
Expected credit loss	833,767	954,793	404,377	498,146	5,710,114
Expected credit loss rate	0.6%	4.1%	4.9%	8.4%	48.1%

	Current receivables (not past due) *		Receivables are past due		Total
	90 days	From 91 days to 180 days	From 181 days to 365 days	More than 365 days	
Total trade receivables **	148,635,952	23,226,079	8,189,259	5,921,507	11,859,761
Expected credit loss	833,767	954,793	404,377	498,146	5,710,114
Expected credit loss rate	0.6%	4.1%	4.9%	8.4%	48.1%

\* Current receivables include short-term cheques due within 3 months.  
 \*\* Trade accounts receivable includes amounts due from the Palestinian Authorities as follows:

	Receivables are past due				Total
	Less than 90 days	From 90 days to 180 days	From 181 days to 365 days	More than 365 days	
<b>As of December 31, 2023</b>	33,320,293	784,837	1,258,758	10,027,257	45,391,145
<b>As of December 31, 2022</b>	6,244,808	6,098,379	3,695,455	1,391,903	17,430,545

B- The movement on the expected credit loss during the year is as follows:

	2023	2022
Balance – beginning of the year	3,588,035	4,813,162
Provision booked during the year	316,539	2,117,530
Provision released during the year	(94,168)	-
Foreign currencies translation	(10,856)	(125,283)
Balance – End of the Year	<b>3,799,550</b>	<b>6,805,409</b>

	2023	2022
Balance – beginning of the year	3,429,302	4,818,614
Provision booked during the year	396,392	421,575
Provision released during the year	(218,505)	(216,126)
Foreign currencies translation	(19,154)	(171,107)
Written-off debts	-	(39,794)
Balance – End of the Year	<b>3,588,035</b>	<b>4,813,162</b>

**5. Cash on Hand and at Banks**

This item consists of the following:

	December 31	
	2023	2022
	USD	USD
Cash on hand	8,213,050	8,315,563
Current accounts	25,510,976	23,456,079
Term deposits	1,597,155	865,968
<b>Total</b>	<b>35,321,181</b>	<b>32,637,610</b>

**6. Accounts Receivable and Cheques under Collection- Net**

A. This item consists of the following:

	December 31	
	2023	2022
	USD	USD
Trade receivables	175,020,813	150,284,234
Cheques under collection - short term	41,671,153	47,548,324
Total trade receivables and cheques under collection - short term	<b>216,691,966</b>	<b>197,832,558</b>
Employees Receivable	991,211	697,973
Less: Provision for expected credit loss	(10,604,959)	(8,401,197)
<b>Total</b>	<b>207,078,218</b>	<b>190,129,334</b>

The average credit period ranges from 30 days to 150 days except for Palestinian Authority receivables, which is subject to other credit terms noting that there is no interest on outstanding trade receivables balances.

The Group has adopted the simplified approach as permitted by IFRS 9. The Group measures the loss allowance for trade receivables at an amount equal to lifetime expected credit losses ("ECL"). The expected credit losses on trade receivables are estimated using a provision matrix by reference to past default experience of the debtor and an analysis of the debtor's current financial position, adjusted for factors that are specific to the debtors, general economic conditions of the industry in which the debtors operate and an assessment of both the current as well as the forecast direction of conditions at the consolidated financial statements date.

The Group writes off a trade receivable when there is information indicating that the debtor is in severe financial difficulty and there is no realistic prospect of recovery, for example when the debtor has been placed under liquidation or has entered into bankruptcy proceedings.



## 7. Inventory - Net

This item consists of the following:

	<u>December 31,</u>	
	<u>2023</u>	<u>2022</u>
	<u>USD</u>	<u>USD</u>
Produced goods available for sale	13,362,463	11,137,169
Medicine	10,297,562	8,239,627
Medical materials	1,306,310	2,034,612
Consumable materials	61,678,472	64,743,135
Laboratory tools and materials	3,757,381	3,316,847
Cars and spare parts *	25,268,962	17,324,943
Medical equipment and machinery	13,727,890	10,748,581
<b>Total Finished Goods</b>	<b>129,399,040</b>	<b>117,544,914</b>
Raw materials	18,707,867	21,935,941
Scrap and other materials	310,159	269,024
Other materials	2,983,815	4,516,550
<b>Total Inventory</b>	<b>151,400,881</b>	<b>144,266,429</b>
Less: Provision for slow-moving inventory **	(2,767,395)	(1,969,915)
<b>Net Inventory</b>	<b>148,633,486</b>	<b>142,296,514</b>
Goods in transit	5,789,563	2,702,167
<b>Total</b>	<b>154,423,049</b>	<b>144,998,681</b>

\* Inventory include vehicles pledged to banks in exchange for commercial loans.

\*\*The movement on the provision for slow-moving inventory is as follows:

	<u>December 31,</u>	
	<u>2023</u>	<u>2022</u>
	<u>USD</u>	<u>USD</u>
Balance - beginning of the year	1,969,915	2,407,871
Additions (Released) during the year	1,693,633	(352,490)
Written-off inventory during the year	(896,153)	(85,466)
<b>Balance - End of the Year</b>	<b>2,767,395</b>	<b>1,969,915</b>

## 8. Financial Assets at Fair Value through Profit or Loss

This item consists of the following:

	<u>December 31,</u>	
	<u>2023</u>	<u>2022</u>
	<u>USD</u>	<u>USD</u>
Listed shares in Palestine Stock Exchange and Trading investment portfolio	8,747,374	4,126,669
Stocks at unlisted companies*	2,358,990	-
<b>Total</b>	<b>11,106,364</b>	<b>4,126,669</b>

\* The following represents the Group's investment in the capital of an unlisted company that was classified during the year as financial assets at fair value through profit or loss, noting that this investment was classified as financial assets at fair value through other comprehensive income in prior periods.

## 9. Other Debit Balances

This item consists of the following:

	<u>December 31,</u>	
	<u>2023</u>	<u>2022</u>
	<u>USD</u>	<u>USD</u>
Claims receivable	19,846,903	15,694,799
Value added tax	17,068,598	11,531,486
Prepaid expenses	8,521,328	4,965,346
Refundable deposits against LGs', LCs and others	3,615,409	3,613,561
Advance payments to suppliers	14,295,363	16,112,452
Loans and convertible notes	300,000	1,213,489
Other debit balances	2,720,197	3,011,345
<b>Total</b>	<b>66,367,798</b>	<b>56,142,478</b>

## 10. Leasing Contracts Receivable

This item consists of the following:

	<u>December 31,</u>	
	<u>2023</u>	<u>2022</u>
	<u>USD</u>	<u>USD</u>
Leasing contracts receivable - short term	7,683,566	6,938,028
Leasing contracts receivable - long term	11,893,109	13,560,695
<b>Total</b>	<b>19,576,675</b>	<b>20,498,723</b>

**December 31, 2023**

Lease payments due within one year or less  
 Lease payments due after one year and before  
 5 years

**Total**

Minimum Lease Payments	Current amount of the Minimum Lease Payments
USD	USD
11,152,355	7,683,566
12,821,384	11,893,109
<b>23,973,739</b>	<b>19,576,675</b>

**December 31, 2022**

Lease payments due within one year or less  
 Lease payments due after one year and before  
 5 years

**Total**

Minimum Lease Payments	Current amount of the Minimum Lease Payments
USD	USD
9,481,725	6,938,028
15,158,033	13,560,695
<b>24,639,758</b>	<b>20,498,723</b>

**December 31,**

2023	2022
USD	USD

Total investment cost in the financial leasing

Less: Unearned revenue

**Current amount of the financial leasing contract**

Less: Provision for uncollected leases

Financial lease installments due within one year

**Financial leasing receivables (long term)**

23,973,739	24,639,758
(3,623,419)	(3,660,990)
<b>20,350,320</b>	<b>20,978,768</b>
(773,645)	(480,045)
(7,683,566)	(6,938,028)
<b>11,893,109</b>	<b>13,560,695</b>

**11. Cheques under Collection - Long Term**

This item consists of the following:

Unipal General Trading Company  
 Medical Supplies and Services Company  
 Palestine Automobile Company

**Total**

December 31,	
2023	2022
USD	USD
-	15,899
7,865,708	10,862,320
471,890	1,037,803
<b>8,337,598</b>	<b>11,916,022</b>

**12. Leases****a. Right of Use Assets**

The Group leases various assets including land, buildings and cars, the average lease term is 7 years, the following is the movement on right-of-use assets:

	For the Year Ended December 31,	
	2023	2022
	USD	USD
Balance at the beginning of the year	12,988,515	8,664,765
Add: Additions during the year	8,519,238	8,815,097
Currency translation differences	(208,934)	552,466
Less: Depreciation for the year	5,492,349	4,956,302
Leases terminated during the year	417,171	87,511
<b>Balance at the end of the year</b>	<b>15,389,299</b>	<b>12,988,515</b>

**Amounts recorded in the consolidated statement of profit or loss**

	For the Year Ended December 31,	
	2023	2022
	USD	USD
Depreciation for the year	(5,492,349)	(4,956,302)
Interest during the year	(882,193)	(615,308)
<b>Total</b>	<b>(6,374,542)</b>	<b>(5,571,610)</b>

**B. Lease Liabilities**

	For the Year Ended December 31,	
	2023	2022
	USD	USD
Balance at the beginning of the year	12,825,283	8,988,362
Add: Additions during the year	7,769,240	8,513,060
Interest during the year	882,193	615,308
Currency translation differences	(784,038)	(478,853)
Less: Settlements during the year	5,369,038	4,767,670
Leases terminated during the year	8,568	44,924
<b>Balance at the end of the year</b>	<b>15,315,072</b>	<b>12,825,283</b>

**Maturity Analysis of Lease Liabilities:**

	December 31,	
	2023	2022
	USD	USD
Less than one year	4,560,464	4,311,501
From one to 5 years	7,689,847	8,114,760
More than 5 years	3,064,761	399,022
<b>Total</b>	<b>15,315,072</b>	<b>12,825,283</b>

### 16. Investment in Associates

This item consists of the following:

Balance as of December 31, 2023

	Ownership and voting rate %	Investment Amount	Country of Incorporation	Market value	Date of financial information	Activity Type	Purchase Date
Arabian Tiles Company (ARTIC)	29%	4,515,273	Saudi Arabia	Unlisted	2022	Building Materials Manufacturing	2019
Qudra Renewable Energy Company	50%	3,692,272	Palestine	Unlisted	2022	Renewable Energy Solutions	2021
Capital Tobacco Company	38%	2,133,457	Palestine	Unlisted	2022	Manufacture and trade of tobacco	2019
<b>Total</b>		<b>10,341,002</b>					

Balance as of December 31, 2022

	Ownership and voting rate %	Investment Amount	Country of Incorporation	Market value	Date of financial information	Activity Type	Purchase Date
Arabian Tiles Company (ARTIC)	29%	5,205,089	Saudi Arabia	Unlisted	2020	Building Materials Manufacturing	2019
Qudra Renewable Energy Company	50%	3,903,683	Palestine	Unlisted	2021	Renewable Energy Solutions	2021
Capital Tobacco Company	38%	2,849,825	Palestine	Unlisted	2020	Manufacture and trade of tobacco	2019
<b>Total</b>		<b>11,958,597</b>					

The movement on investments in associates is illustrated as follows:

	December 31, 2023	December 31, 2022
Balance - beginning of the year	USD 11,958,597	USD 10,789,513
Dividends distributions during the period	(1,960,053)	(1,746,944)
Group share of profit for the year	342,458	2,916,028
<b>Balance - end of the year</b>	<b>10,341,002</b>	<b>11,958,597</b>

The Group's share of associates results is as follow:

Arabian Tiles Company (ARTIC)  
Qudra Renewable Energy Company  
Capital Tobacco Company  
Total

	December 31, 2023	December 31, 2022
Total Assets	USD 77,273,144	USD 32,292,733
Total Liabilities	58,187,792	20,981,522
Total Revenue	69,305,334	29,478,343

The Group's share of the assets, liabilities and revenue of associates results is as follow:

	December 31,	
	2023	2022
Quoted Shares*	18,341,518	18,017,224
Unquoted Shares	15,707,803	21,754,081
Investment in Funds	12,366,367	11,531,157
<b>Total</b>	<b>46,415,688</b>	<b>51,302,462</b>

### 13. Financial assets at Fair Value through Other Comprehensive Income

This item consists of the following:

Quoted Shares\*  
Unquoted Shares  
Investment in Funds  
**Total**

\* Some of the shares and bonds are mortgaged against bank credit facilities and Boards of Directors memberships.

### 14. Investment in Land

This item consists of the following:

	December 31,	
	2023	2022
	USD	USD
Arab Palestinian Investment Company	1,040,845	1,040,845
<b>Total</b>	<b>1,040,845</b>	<b>1,040,845</b>

### 15. Intangible Assets - Net

This item consists of the following:

	December 31,	
	2023	2022
	USD	USD
Goodwill - net *	19,799,750	23,596,748
Trademarks **	21,118,993	17,246,341
Exclusive Distribution Rights and Backlogs ***	2,659,202	3,870,722
Computer Software ****	559,219	307,155
<b>Total</b>	<b>44,137,164</b>	<b>45,020,966</b>

\* Goodwill resulted from the company's purchase of shares at a value greater than the book value of the share in some of its subsidiaries.

\*\* This item represents the value of the trademarks purchased from the Distinguished Food Company of Siniora Food Industries Company (a subsidiary company) and Trakia Meat and Dairy Company, in addition to the fees transferring its ownership.

\*\*\* This item represents the value of exclusive distribution contracts in addition to customer lists, which resulted from the acquisition of companies' operations during the period after the closing entries .

\*\*\*\* This item represents the book value of the computer software After deducting the accumulated amortization value, the company amortizes the computer software by 20% annually.

- Foreign currency translation differences include the effect of adjusting the values of property and equipment in Trakya Company for the manufacture and trade of meat and dairy products due to the hyperinflation, based on changes in the relevant price index

	2023	2022
	<b>USD</b>	<b>USD</b>
Balance - beginning of the year	14,575,706	7,256,318
Additions	18,433,513	21,260,929
Transferred to property and equipment (note 17)	(5,814,417)	(13,741,365)
Foreign currency translation differences	(469,539)	(200,176)
<b>Balance - End of the Year</b>	<b>26,725,263</b>	<b>14,575,706</b>

### 18. Projects under Construction

This item represents costs of work relating to constructing and equipping the production facilities and administration offices and the renovation of different production lines for the subsidiary companies represented by National Aluminum and Profiles Company, Siniora Food Industries Company, Unipal General Trading Company and Palestinian Automobiles Company which were not yet completed as of December 31, 2023.

The movement on the projects under construction is as follows:

Balance - beginning of the year	
Additions	
Transferred to property and equipment (note 17)	
Foreign currency translation differences	
<b>Balance - End of the Year</b>	

### 19. Due to Banks

This item consists of facilities granted to the company as follows:

National Aluminum and Profiles Company	6,563,320
Medical Supplies and Services Company	19,856,631
Unipal General Trading Company	43,777,856
SKY Advertising, Public Relations and Events company	709,841
Palestine Automobile Company	1,008,106
Arab Leasing Company	52,703
Siniora Food Industries Company	19,200,652
<b>Total</b>	<b>91,169,109</b>

### 20. Notes Payable due within one year and Deferred Cheques

This item represents notes payable to the following companies:

National Aluminum and Profiles Company	800,374
Medical Supplies and Services Company	1,240,864
Siniora Food Industries Company	3,502,192
<b>Total</b>	<b>5,543,430</b>

December 31,	
	<b>USD</b>
2023	6,563,320
2022	6,787,096
2023	19,856,631
2022	17,069,282
2023	43,777,856
2022	32,242,695
2023	709,841
2022	161,942
2023	1,008,106
2022	753,780
2023	52,703
2022	-
2023	19,200,652
2022	9,732,629
<b>2023</b>	<b>91,169,109</b>
<b>2022</b>	<b>66,747,424</b>

December 31,	
	<b>USD</b>
2023	800,374
2022	414,904
2023	1,240,864
2022	3,470,745
2023	3,502,192
2022	1,731,815
<b>2023</b>	<b>5,543,430</b>
<b>2022</b>	<b>5,617,464</b>

### 17. Property and Equipment - Net

This item consists of the following:

	2023	2022
<b>For the Year Ended December 31, 2023</b>		
<b>Cost:</b>		
Beginning balance	39,330,634	59,976,749
Additions	2,381,845	213,154
Transferred from Projects under construction (note 18)	-	183,190
Disposals	-	(46,528)
The impact of land revaluation	934,848	-
Foreign currency translation differences	3,299,884	185,572
<b>Ending Balance</b>	<b>45,546,411</b>	<b>60,512,137</b>
<b>Accumulated Depreciation:</b>		
Beginning balance	-	22,371,988
Additions	-	2,301,035
Disposals	-	(45,801)
Foreign currency translation differences	-	(21,285)
<b>Ending Balance</b>	<b>-</b>	<b>24,605,966</b>
<b>Net Book Value at End of the Year</b>	<b>45,546,411</b>	<b>35,906,171</b>
<b>For the Year Ended December 31, 2022</b>		
<b>Cost:</b>		
Beginning balance	34,286,591	52,376,187
Additions	2,700,915	1,343,575
Transferred from Projects under construction (note 18)	-	5,985,052
Disposals	-	-
The impact of land revaluation	2,144,475	-
Foreign currency translation differences	186,853	271,935
<b>Ending Balance</b>	<b>39,330,634</b>	<b>59,976,749</b>
<b>Accumulated Depreciation:</b>		
Beginning balance	-	20,710,301
Additions	-	1,590,784
Disposals	-	-
Foreign currency translation differences	-	70,903
<b>Ending Balance</b>	<b>-</b>	<b>22,371,988</b>
<b>Net Book Value at End of the Year</b>	<b>39,330,634</b>	<b>37,604,761</b>

-Foreign currency translation differences include the effect of adjusting the values of property and equipment in Trkiye Company for the manufacture and trade of meat and dairy products due to the hyperinflation, based on changes in the relevant price index  
 -Some of the fixed assets of the company and its subsidiaries are pledged against the direct facilities.  
 -Some of the buildings of subsidiaries are built on a leased land from others.

## 21. Loans

The details of this item are as follows:

	December 31, 2023		December 31, 2022	
	Short-term	Long-term	Short-term	Long-term
	USD	USD	USD	USD
<b>Siniara Food Industries Company:</b>				
Cairo Amman Bank Loan	4,733,182	12,485,740	3,526,093	15,295,395
Safa Bank Loan	1,184,283	3,975,461	1,196,511	5,158,011
Capital Bank Loan- Jordan	1,780,779	-	543,223	-
Bank of Jordan Loan	3,410,245	8,467,587	1,987,306	6,475,871
Arab Bank Loans	928,114	350,000	1,252,463	1,278,114
Housing Bank Loan	188,062	-	3,668,862	-
Jordan Kuwait Bank Loan	2,641,989	6,712,635	2,641,989	9,373,750
Bank of Palestine Loan	362,306	1,138,329	78,007	1,075,647
Arab Banking Corporation Loan	1,404,449	-	-	-
Invest Bank Loan	535,970	-	-	-
Loans granted to Tarakya Meat Industry Company**	10,956,299	-	13,402,298	157,726
	<b>28,125,678</b>	<b>33,129,752</b>	<b>28,296,752</b>	<b>38,814,514</b>
<b>National Aluminum and Profiles Company:</b>				
Jordan Ahli Bank Loans	3,744,651	3,645,849	3,671,884	4,378,099
Al Quds Bank Loans	1,839,848	4,248,159	1,496,953	2,002,561
Palestine Islamic Bank Loans	2,178,369	-	1,291,604	-
Cairo Amman Bank Loans	1,864,125	645,769	1,236,230	811,707
Housing Bank Loan	369,419	529,757	349,819	864,122
Arab Bank Loan	324,922	6,867,993	2,693,165	-
Arab islamic bank loan	186,762	2,929,233	-	-
The National Bank Loan	443,413	719,982	241,047	1,256,450
Jordan bank loan	1,119,577	-	-	-
Safa Bank Loan	1,351,949	-	1,550,883	-
Bank of Palestine Loan	1,872,151	-	913,707	-
	<b>15,295,186</b>	<b>19,586,742</b>	<b>13,445,292</b>	<b>9,312,939</b>
<b>Palestine Automobile Company:</b>				
National Bank Loans	2,179,000	-	1,931,562	-
Housing Bank Loan	1,111,287	-	1,397,776	-
Arab Bank Loan	91,548	-	977,658	-
Al Quds Bank Loans	1,991,337	-	2,650,132	-
Jordan Ahli Bank Loans	4,913,974	1,768,639	4,865,991	724,892
Cairo Amman Bank Loans	147,097	30,927	363,000	176,898
Egyptian Arab Land Bank Loan	713,001	-	189,490	-
Bank of Palestine Loan	1,211,116	-	2,885,281	-
Palestinian Islamic Bank	1,419,620	-	-	-
Arab Islamic Bank Loan	-	-	92,838	-
Bank of Jordan Loans	7,658,995	-	1,339,333	-
	<b>21,436,975</b>	<b>1,799,566</b>	<b>16,693,061</b>	<b>901,790</b>
<b>Arab Leasing Company:</b>				
National Bank Loan	113,698	313,256	388,456	535,472
Housing Bank Loan	863,957	2,316,918	950,365	2,945,735
Jordan Ahli Bank Loan	238,769	598,055	614,587	1,132,735
Al Quds Bank Loan	2,154,698	3,671,609	1,863,245	4,702,595
Italian Development Cooperation Agency *	271,334	-	261,467	261,467
Palestinian Investment bank	352,876	1,038,683	-	-
Egyptian Arab Land Loan	511,447	1,135,428	211,310	599,631
Bank of Palestine Loan	75,365	88,139	143,690	338,704
	<b>4,582,144</b>	<b>9,162,088</b>	<b>4,433,120</b>	<b>10,516,339</b>
<b>Medical Supplies and Services Company:</b>				
Arab Islamic Bank loan	7,354,906	-	4,074,683	-
Palestinaian Islamic Bank loan	144,356	-	-	-
National Bank Loan	581,594	3,085,166	-	-
Bank of Palestine Loan	1,889,136	1,463,881	8,520	2,560,122
Jordanian Ahli Bank Loans	2,133,860	-	-	-
Housing Bank Loan	2,690,999	4,191,621	3,745,288	-
Cairo Amman Bank Loans	1,375,496	-	-	-
Arab Bank Loan	5,657,429	625,280	5,996,298	1,875,200
Safa Bank Loan	4,484,077	-	7,852,068	-
Al Quds Bank	1,007,349	5,130,623	1,420,858	-
Bank of Jordan Loan	51,582,997	-	47,359,522	-
	<b>78,902,199</b>	<b>14,496,571</b>	<b>70,457,237</b>	<b>4,435,322</b>
<b>Unipal for General Trading Company</b>				
Housing Bank Loan	-	-	2,543,167	-
Bank of Jordan Loan	1,269,394	3,057,219	-	5,059,990
	<b>1,269,394</b>	<b>3,057,219</b>	<b>2,543,167</b>	<b>5,059,990</b>
	<b>149,611,576</b>	<b>81,231,938</b>	<b>135,868,629</b>	<b>69,040,894</b>

- The loan rates above range from 4.5% to 9.75% and are granted in Palestine, Jordan and the United Arab Emirates.

\* This loan is granted by the Italian Development Cooperation Agency in Palestine without interest and with a grace period of up to 5 years.

\*\* Tarakya for the Manufacture and Trade of Meat and Dairy Products (Subsidiary Company) obtained several loans totaling 60 loans from several banks in the Republic of Turkey with total value of TL 319.4 million (Equivalent to USD 10,9 million as of December 31, 2023) to finance working capital of the Company. Interest rates range from 13.44% to 52.65% and the installments due dates fall between January 5, 2024 to December 27, 2024. (71 loans with a total value of TL 250 million (Equivalent to USD 13.4 million) as of December 31, 2022)

## 22. Other Credit Balances

This item consists of the following:

	December 31,	
	2023	2022
	USD	USD
Accrued expenses	19,668,344	13,315,913
Accrued interest	983,127	671,877
Unearned revenue	321,427	383,295
Accrued salaries and bonuses	6,566,941	9,102,032
Accrued vacations	2,102,891	2,264,542
Social security deposits	431,646	370,724
Sales tax deposits	1,209,300	45,212
Income tax deposits – employees	1,805,202	1,089,292
Advances from customers	2,200,488	4,846,807
Sundry provisions	4,137,286	3,637,961
Others	2,300,627	1,755,788
<b>Total</b>	<b>41,727,279</b>	<b>37,483,443</b>

## 23. Income Tax

### a. Income tax provision

The movement on income tax provision is illustrated as follows:

	December 31,	
	2023	2022
	USD	USD
Balance - Beginning of the year	6,789,808	6,404,870
Income tax paid	(8,638,004)	(8,478,667)
Foreign currency translation	(120,040)	-
Income tax expense for the year	7,988,220	8,863,605
<b>Balance - End of the year</b>	<b>6,019,984</b>	<b>6,789,808</b>

### b. Income tax expense

Income tax expense shown in the consolidated statement of Profit or loss is illustrated as follows:

	For The Year Ended	
	2023	2022
	USD	USD
Income tax expense for the year	7,988,220	8,863,605
Deferred tax assets for the year	(746,296)	(320,792)
Deferred tax liabilities for the year	(289,306)	(519,583)
Amortized deferred tax assets	91,963	228,319
	<b>7,044,581</b>	<b>8,251,549</b>

	2023	2022
	USD	USD
Balance - beginning of the year	2,725,757	2,633,284
Additions	746,296	320,792
Disposals	(91,963)	(228,319)
<b>Balance - End of the Year</b>	<b>3,380,090</b>	<b>2,725,757</b>

The movement on deferred tax assets is as follows:

Balance - beginning of the year	2,725,757	2,633,284
Additions	746,296	320,792
Disposals	(91,963)	(228,319)
<b>Balance - End of the Year</b>	<b>3,380,090</b>	<b>2,725,757</b>

#### 24. Provision for End-of-Service Indemnity

This item consists of end-of-service indemnity provision balances in the following companies:

	December 31,	
	2023	2022
	USD	USD
Unipal General Trading Company	6,385,002	5,893,303
Siniora Food Industries Company	6,248,200	5,679,207
Medical Supplies and Services Company	4,556,968	4,304,937
National Aluminum and Profiles Company	1,914,260	1,787,677
Palestine Automobile Company	1,175,434	1,099,587
Arab Palestinian Investment Company (Holding Company)	953,278	822,683
SKY Advertising, Public Relations and Events company	751,022	746,491
Arab Palestinian Storage and Cooling Company	69,541	70,235
Arab Leasing Company	108,368	100,337
<b>Total</b>	<b>22,162,073</b>	<b>20,504,457</b>

The movement of the provision for end-of-service indemnity is as follows:

	December 31,	
	2023	2022
	USD	USD
Balance - beginning of the year	20,504,457	19,839,855
Additions and valuation differences for the year	2,856,549	1,614,417
Settlements from the provision	(1,198,933)	(949,815)
<b>Balance - End of the Year</b>	<b>22,162,073</b>	<b>20,504,457</b>

The Arab Palestinian Investment Company (Holding Company) has performed a final tax settlement with the income tax department up to the year end of 2022 except for 2021 and 2019 in Jordan and 2021 in Palestine. The following schedule shows the tax status of the subsidiary companies:

Company's Name	Final Settlement up to the Year
Unipal General Trading Company	2020
SKY Advertising, Public Relations and Events company	2022
Medical Supplies and Services Company	2021
National Aluminum and Profiles Company	2018
Palestine Automobile Company	2022
Arab Palestinian Storage and Cooling Company	2022
Siniora Food Industries Company (Jordan and Palestine)	2020
Jericho Natural and Mineral Water Factory Company	Under Liquidation
Arab Leasing Company	2021
Arab Palestinian Investment Company / Jordan (Exempted)	2022

In the management and its tax consultant's opinion, the provisions recorded as of December 31, 2023 are sufficient to settle the tax liabilities for the outstanding years.

On February 9, 2012, Siniora Food Industries Company - Palestine acquired from the Investment Promotion Agency a full exemption from income tax for five years starting from on January 1, 2010 up to December 31, 2014. In addition to a declared exemption of 50% of income tax for 12 years starting on January 1, 2015 up to December 31, 2026.

#### c. Deferred Tax Assets

This item consists of the following:

	2023					2022	
	Beginning Balance	Additions	Released Amounts	Currency differences	Ending Balance	Deferred Tax	Deferred Tax
	USD	USD	USD	USD	USD	USD	USD
Expected Credit Loss (Accounting Receivable)	8,401,197	2,434,069	(94,168)	(136,139)	10,604,959	713,768	443,228
Provision for slow-moving inventory	1,969,915	1,693,633	(896,153)		2,767,395	134,261	98,277
End-of-service indemnity provision	20,504,457	2,856,549	(1,198,933)		22,162,073	2,335,007	2,184,252
Other Provisions	3,637,961	999,325	(500,000)		4,137,286	197,054	-
	<b>34,513,530</b>	<b>7,983,576</b>	<b>(2,689,254)</b>	<b>(136,139)</b>	<b>39,671,713</b>	<b>3,380,090</b>	<b>2,725,757</b>

Deferred tax assets for some subsidiary companies have not been calculated as they are immaterial and management is uncertain on whether they will benefit from them in the future. These subsidiaries are:  
SKY Advertising, Public Relations and Events company, Arab Palestinian Cooling and Storage Company and Jericho Natural and Mineral Water Factory Company and Arab Leasing Company.

## 26. Property and Equipment Revaluation Reserve

This items consists of:

Company Name	Revaluation Reserve	As of December 31, 2023		Non controlling Interest	Revaluation Reserve	As of December 31, 2022		
		Percentage of Ownership	Company's Share			Percentage	Company's Share	Non Controlling Interest
National Aluminum and Profiles Company	3,931,947	77%	3,028,140	903,459	3,486,346	77%	2,685,184	801,162
Unipal General Trading Company	3,295,145	100%	3,295,145	-	2,703,698	100%	2,703,698	-
Siniora Food Industries Company	4,101,327	66%	2,691,929	1,409,747	4,101,675	66%	2,691,929	1,409,747
Palestine Automobile Company	3,046,401	100%	3,046,401	-	3,248,253	100%	3,248,253	-
Arab Palestinian Storage and Cooling Company	93,550	71%	66,523	27,027	93,550	71%	66,523	27,026
	<b>14,468,370</b>		<b>12,128,138</b>	<b>2,340,233</b>	<b>13,633,522</b>		<b>11,395,587</b>	<b>2,237,935</b>

The General Assembly has approved as per its meeting conducted on March 22, 2018 the revaluation of land owned by the Group and to present them at their fair value as per the following schedule:

The movement on the property and equipment (Land) revaluation reserve is demonstrated as follows

	2023	2022
	USD	USD
Balance - Beginning of the year	13,633,522	11,489,047
Current year impact on shareholders equity	732,551	1,916,384
Current year impact on non controlling interest	102,297	228,091
<b>Balance - End of the Year</b>	<b>14,468,370</b>	<b>13,633,522</b>

## 25. Bonds

This item represents the bonds issued by the Group at an annual interest ranging between 3.75% and 4.5%.

The movement on this account is as follows:

	December 31,	
	2023	2022
	USD	USD
Balance - beginning of the year	72,987,000	73,918,000
Currency translation impact	466,200	(931,000)
<b>Balance - End of the Year</b>	<b>73,453,200</b>	<b>72,987,000</b>

The details of bonds payable as at the end of the year were as follows:

	December 31,	
	2023	2022
	USD	USD
Dollar bonds issuance of the year 2020 **	58,000,000	58,000,000
Euro bonds issuance of the year 2020 ***	15,453,200	14,987,000
<b>Total</b>	<b>73,453,200</b>	<b>72,987,000</b>

\*\*\* During the month of June 2020, the Arab Palestinian Investment Company issued bonds with a total par value of \$ 58 million, the par value of each bond is \$ 10,000, the date of issue is June 25, 2020 and its maturity June 25, 2025, and the interest rate calculated on the bonds is 4.5% annually fixed For the first 30 months and the interest rate of 6 months SOFAR + 1.6% for the remaining 30 months of the bond's life, provided that the interest rate is not less than 5.4%, Interest payments are calculated over 360 days and are paid every six months from the date of issuance, noting that the issuing company has the right to amortize what its value is One million US dollars and its multiples of bonds issued before their maturity date, at an amortization rate of 101% of the par value of the bonds to be amortized.

During the month of June 2020, the Arab Palestinian Investment Company issued loan bonds with a total nominal value of 14 million Euros, equivalent to 15,727,000 US dollars, as on June 30, 2020, the nominal value of each bond is 10,000 Euros, the date of issue is June 25, 2020, and its maturity is June 25, 2025, The interest rate calculated on the bonds is 3.75% per annum, fixed for the first 30 months and the interest rate for 6 months EURO LIBOR + 2.5% for the remaining 30 months of the bond's life, provided that the interest rate is not more than 4.75%, and interest payments are calculated over 360 days, It is paid every six months from the date of issuance, noting that the issuing company has the right to amortize the value of one million euros and its multiples of bonds issued before their maturity date, and at an amortization rate of 101% of the nominal value of the bonds to be amortized.

The movement on this account is as follows:

	December 31,	
	2023	2022
	USD	USD
Bonds maturing within one to five years	73,453,200	72,987,000
<b>Total</b>	<b>73,453,200</b>	<b>72,987,000</b>

The guarantees and covenants on the bonds issued by the company as on December 31, 2023 were as follows:

### Dollar bonds - issuance of the year 2020:

The Group has set a first class mortgage in the name of the custodian and to the benefit of the bond holders that is comprised of shares in some of the Group subsidiaries, part of the shares owned by the Group in investments at fair value through other comprehensive income and other mortgages on some of the land owned by subsidiaries, the mortgage requires that the average market and estimated values of collateral shall not be less than the 100% of the entire par value of bonds on the date of coverage ratio calculation.

As to commitments associated with the issuance, the Group has committed that the ratio of earnings before interest, tax, depreciation and amortization "EBITDA" to total interest paid on debt "Total Interest Expense" shall not be less than 2.25 times, in addition the group has committed that the ratio of net Group debt to shareholder's equity shall not exceed 66% at any point of time and for the lifetime of bonds and till full settlement.

### Euro bonds - issuance of the year 2020:

The Group has set a first class mortgage in the name of the custodian and to the benefit of the bond holders that is comprised of shares in some of the Group subsidiaries, part of the shares owned by the Group in investments at fair value through other comprehensive income and other mortgages on some of the land owned by subsidiaries, the mortgage requires that the average market and estimated values of collateral shall not be less than the entire par value of bonds on the date of coverage ratio calculation.

As to commitments associated with the issuance, the Group has committed that the ratio of earnings before interest, tax, depreciation and amortization "EBITDA" to total interest paid on debt "Total Interest Expense" shall not be less than 2 times, in addition the group has committed that the ratio of net Group debt to shareholder's equity shall not exceed 66% at any point of time and for the lifetime of bonds and till full settlement.

During the year, management has held a meeting with bondholders to discuss the Group's temporary exceedance of the pledges associated with the issuance of USD and EUR bonds mentioned above, as a result of this meeting, the Group received approval to amend the covenant ratios to be as described above for the life of the bonds and until full repayment, with the guarantees associated with both issues remaining unchanged.

	2023	2022
	USD	USD
Salaries and wages	24,526,142	26,906,700
Company's share of social security and provision for end of service indemnity	2,752,047	2,590,928
Rent	1,027,973	340,872
Stationery and printing	421,180	393,603
Maintenance and cleaning	1,671,415	1,641,829
Telecommunication	937,638	929,044
Hospitality	495,747	653,877
Donations	2,266,157	2,041,626
Transportation, travel and business trips expenses	1,063,476	1,260,461
Consultation, legal and professional expenses	3,669,579	3,103,169
Subscriptions, governmental expenses and fees	897,906	955,512
Board of Directors' expenses	777,372	733,288
Insurance	2,232,653	1,888,192
Vehicles expenses	1,418,529	1,789,269
Water and Electricity	1,039,916	917,440
Advertising, Publication	120,453	148,939
Depreciation of Property and equipment and amortization of intangible assets	4,721,775	4,960,812
Provision for expected credit loss	2,339,901	817,967
Goods storage and security expenses	525,510	723,580
Provision for slow-moving inventory items	1,693,633	1,100,363
Training	441,186	909,446
Others	3,366,342	1,523,206
<b>Total</b>	<b>58,406,530</b>	<b>56,330,123</b>

## 29. General and Administrative Expenses

This item consists of the following:

	2023	2022
	USD	USD
Salaries and wages	24,526,142	26,906,700
Company's share of social security and provision for end of service indemnity	2,752,047	2,590,928
Rent	1,027,973	340,872
Stationery and printing	421,180	393,603
Maintenance and cleaning	1,671,415	1,641,829
Telecommunication	937,638	929,044
Hospitality	495,747	653,877
Donations	2,266,157	2,041,626
Transportation, travel and business trips expenses	1,063,476	1,260,461
Consultation, legal and professional expenses	3,669,579	3,103,169
Subscriptions, governmental expenses and fees	897,906	955,512
Board of Directors' expenses	777,372	733,288
Insurance	2,232,653	1,888,192
Vehicles expenses	1,418,529	1,789,269
Water and Electricity	1,039,916	917,440
Advertising, Publication	120,453	148,939
Depreciation of Property and equipment and amortization of intangible assets	4,721,775	4,960,812
Provision for expected credit loss	2,339,901	817,967
Goods storage and security expenses	525,510	723,580
Provision for slow-moving inventory items	1,693,633	1,100,363
Training	441,186	909,446
Others	3,366,342	1,523,206
<b>Total</b>	<b>58,406,530</b>	<b>56,330,123</b>

## 30. Selling and Distribution Expenses

This item consists of the following:

	2023	2022
	USD	USD
Salaries and wages	14,295,737	13,712,380
Company's share of social security and provision for end of service indemnity	1,457,482	1,710,096
Advertising, publication and media	5,156,302	6,399,664
Sales bonuses and commissions	8,345,633	8,827,093
Vehicles and fuel expenses	6,244,976	5,283,132
Telecommunication	211,186	226,720
Insurance	740,231	824,460
Depreciation of Property and equipment	2,374,423	1,878,023
Transportation and travel	1,301,605	1,504,731
Export expenses	658,062	494,102
Showrooms' expenses	345,668	620,744
Rent	173,130	311,426
Others	1,247,370	1,058,507
<b>Total</b>	<b>42,551,805</b>	<b>42,851,078</b>

## 27. Non-controlling interests

This item represents non-controlling interest in the net shareholder's equity of the subsidiary companies. The details are as follows:

Company's Name	2023		2022		Cumulative change in fair value	Property and Equipment	Foreign Currency Translation Effects	Difference on the purchase of Minority Interest	Retained Gains / (Losses)	Profit (Loss) for the Year	Total Shareholders' Equity	December 31,			
	Non-controlling Interest Share as of December 31,	2023	2022	Non-controlling Interest Share of Profit (Loss) for the Year								2023	2022		
Arab Reclamation Coiling and Storage Company	29%	29%	4,500,000	93,550	-	93,550	-	(64,533)	(7,239,731)	(2,709,696)	(780,231)	(18,664)	(764,922)	(45,792)	
United General Trading Company *	0%	0%	-	3,031,570	-	3,031,570	-	(2,372,650)	59,289	19,774,130	4,544,095	85,714	644,226	14,692	
National Aluminum and Profiles Company *	23%	23%	15,514,810	2,618,670	-	2,618,670	-	6,105,346	9,274,554	58,952,270	24,408,951	1,817,252	4,967,580	(296,191)	
Sinora Food Industries Company*	34%	34%	39,492,243	9,305,645	-	4,101,327	(5,851,829)	(3,475,016)	-	-	(99,610)	(8,942)	26,358,522	3,185,857	
Jardico Mineral Water Company	15%	15%	4,803,724	-	-	-	-	(4,863,344)	-	-	-	(8,942)	-	15,800	
SRY Advertising, Public Relations and Events company *	0%	0%	-	-	-	-	-	-	-	-	-	-	39,856	-	
			<b>64,310,767</b>	<b>11,928,315</b>	<b>22,441</b>	<b>8,126,447</b>	<b>(5,851,829)</b>	<b>(3,475,016)</b>	<b>3,668,163</b>	<b>(2,709,214)</b>	<b>75,968,094</b>	<b>20,872,216</b>	<b>1,318,203</b>	<b>31,236,609</b>	<b>2,874,199</b>

\* This item includes the following amounts resulting from the rights of non-controlling interest in companies invested in by subsidiaries:

Company's Name	2023		2022		Gross Profit from Sales
	Non-controlling Interest Share of Profit (Loss) for the Year	2023	2022	Non-controlling Interest Share of Profit (Loss) for the Year	
Oryon Media for Advertising and Publications Company	56,089	(20,885)	57,155	16,800	
Al-Jihan General Trading Company	633,451	(10,775)	644,226	14,692	
Trakka Meat Industry Company	4,147,056	(281,155)	6,008,838	(218,638)	
	<b>4,836,596</b>	<b>(312,835)</b>	<b>6,709,839</b>	<b>(187,145)</b>	

Company's Name	Inventory at the Beginning of the Year		Purchases and Cost of production (Operational)		Inventory at the end of the Year		Gross Profit from Sales	
	2023	2022	2023	2022	2023	2022	2023	2022
Medical Supplies and Services Company	124,338,989	42,308,513	100,337,510	46,360,444	96,306,579	27,952,410	30,659,550	
United General Trading Company	810,626,699	47,807,477	729,119,181	48,173,325	725,753,333	74,872,366	73,617,919	
National Aluminum and Profiles Company	19,979,034	9,099,114	18,452,454	10,314,193	17,237,275	2,741,659	3,746,669	
Pakistan Automobile Company	43,079,461	12,363,872	37,499,622	17,278,281	32,506,212	10,404,248	11,232,581	
Sinora Food Industries Company	191,989,219	8,676,571	152,045,192	10,112,384	150,809,379	41,179,840	37,878,010	
	<b>1,190,013,402</b>	<b>120,458,547</b>	<b>1,045,453,959</b>	<b>133,138,627</b>	<b>1,032,270,879</b>	<b>157,243,533</b>	<b>157,184,729</b>	

This item consists of the following:

## 28. Gross Profit from Sales



**b. The following is the geographical information of the Group's operations:**

All the subsidiary companies are situated in the Palestinian Authority territories except those in the below schedule:

Company's Name	Geographical Location	For the Year Ended December 31, 2023		December 31, 2023					
		Revenue		Expenses		Assets		Liabilities	
		USD	USD	USD	USD	USD	USD	USD	USD
Siniora Food Industries Company	Jordan / United Arab Emirates / Turkey	168,091,399	163,467,633	137,470,370	75,875,914				
Arab Palestinian Investment Company / Jordan (Exempted)	Jordan	1,009,586	101,363	217,574	129,973				
APIC Gulf Investment	United Arab Emirates	4,527,745	7,469,838	908,444	-				
Taleed for Medical Supplies	Jordan / Iraq	13,785,329	4,078,879	19,489,548	8,550,245				
Al Jihan for General Trading Company	Jordan	13,831,235	809,801	4,883,609	1,716,393				
Unipal for general trading	Jordan	50,988,767	7,883,336	39,866,461	34,091,491				
National Aluminum and Profiles Company	Jordan	4,425	4,425	150,581	103,473				
		<b>For the Year Ended December 31, 2023</b>		<b>December 31, 2023</b>					
Company's Name	Geographical Location	Revenue		Expenses		Assets		Liabilities	
		USD	USD	USD	USD	USD	USD	USD	USD
Siniora Food Industries Company	Jordan/United Arab Emirates	149,035,956	146,677,117	142,934,628	73,586,721				
Arab Palestinian Investment Company / Jordan (Exempted)	Jordan	331,086	183,507	1,117,439	296,808				
APIC Gulf Investment	United Arab Emirates	961,753	-	5,214,563	6,590,176				
Taleed for Medical Supplies	Jordan/Iraq	8,896,659	7,540,528	8,396,191	1,922,306				
Al Jihan for General Trading Company	Jordan	22,854,408	4,331,423	17,559,743	14,338,649				
Unipal for general trading	Jordan	21,840,976	3,955,335	20,658,576	17,065,974				
National Aluminum and Profiles Company	Jordan	62,813	54,366	143,086	109,758				

**31. Gain from Financial Assets at Fair Value through Other Comprehensive Income.**

This item consists of the following:

	2023	2022
Dividends Income	USD 1,479,140	USD 1,286,180
	<b>1,479,140</b>	<b>1,286,180</b>

**32. Contingent Liabilities**

As of the date of the statement of financial position, the Group had contingent liabilities as follows:

	December 31,	
	2023	2022
Letters of credit	USD 4,496,697	USD 115,674
Bank guarantees	34,569,884	34,996,004
Letters of guarantee	12,856,982	18,085,379

**33. Segmental Analysis**

a. The following is information on the Group's business sectors according to activities:

	For the Year ended			
	December 31,		December 31,	
	2023	2022	2023	2022
Total revenue	USD 211,968,253	USD 7,511,116	USD 978,045,157	USD 1,197,524,526
Less: Cost of sales and service	(168,046,753)	(5,851,922)	(864,724,126)	(1,038,622,801)
<b>Gross Profit</b>	<b>43,921,500</b>	<b>1,659,194</b>	<b>113,321,031</b>	<b>158,901,725</b>
Less: Expenses allocated to sectors	(54,133,503)	(2,632,587)	(63,873,576)	(133,269,249)
<b>Profit for the year before income tax and monetary gain resulting from hyperinflation</b>	<b>(10,212,003)</b>	<b>(973,393)</b>	<b>49,447,455</b>	<b>25,632,476</b>
Less: Income tax	(1,031,477)	(101,902)	(5,881,202)	(30,000)
<b>Profit for the year before monetary gain resulting from hyperinflation</b>	<b>(11,243,480)</b>	<b>(1,075,295)</b>	<b>43,566,253</b>	<b>18,587,895</b>
Add : Net monetary gain resulting from hyperinflation	445,805	-	-	445,805
<b>Profit for the Year</b>	<b>(10,797,675)</b>	<b>(1,075,295)</b>	<b>43,566,253</b>	<b>19,033,700</b>

\* The Holding Company.

Total Assets

Total Liabilities

December 31,	
2023	2022
USD 797,870,595	USD 742,629,628
USD 584,701,876	USD 525,507,472

### **34. Lawsuits**

The following shows the cases filed against the group (and its subsidiaries) as of December 31, 2023:

#### **a. Siniora Food Industries Company**

There are lawsuits filed against the Siniora Food Industries Company, valued at USD 342 thousand, in addition to a group of undetermined cases. In the opinion of the legal advisor and the company's management, no obligations shall arise against the Company as a result of these lawsuits.

#### **b. SKY Advertising, Public Relations and Events company**

There are lawsuits held against SKY Advertising, Public Relations and Events company with an amount of USD 21 thousand. In the opinion of the Company's management and its lawyer, no obligations shall arise against the Company therefrom.

#### **c. Jericho Natural and Mineral Water Factory Company**

During the year 2008, the shareholder owning 15% of the Company's capital "Ahlia Insurance Group" raised a lawsuit against Mr, Ali Al-Aqqad personally and against him as the chairman of Jericho Natural and Mineral Water Factory Company and against the Arab Palestinian Investment Company (APIC) as a shareholder and a board member of Jericho Natural and Mineral Factory Company, represented by Mr, Tarek Omar Al-Aqqad, claiming a compensation for USD 721,577, representing the plaintiff's shares in the Company's capital. The plaintiff objected against the Company's management which incurred losses as well as to its previous sale of the Company's assets, On January 6, 2011 a verdict was issued to dismiss the case, in which the prosecutor appealed the verdict in the specialty court, On October 3, 2013 a verdict was issued from the court of appeal accepting its principal and accordingly the Company's lawyer appealed this decision, The court's decision was to refuse the appeal and to return the case to the court of first instance, The court's decision to reject the cassation and return the papers to the Court of First Instance to proceed the case on 2 June 2015, The company has filed a request to return lawsuit and the court will look into the filed request on the postponed session in November 17, 2016.

On January 26, 2016 the application from the lawyer was accepted and the claim was reinstated, The application was appealed on November 27, 2017 and the decision of the Court of Appeal to cancel the appeal and the request of the Company and return the case to the source to continue from where it has been reached, The Company has applied for a cassation of the decision issued by the court of appeal through the court of cassation, the court of cassation issued later on its decision to reject the cassation on the 6<sup>th</sup> of May 2018 where it considered that the submitted for cassation judgment is not listed under the judgments where a cassation ruling can be requested, the papers were returned to supreme court to proceed with the case.

On 13 June 2022, the Court of First Instance referred the case to the Economic Chamber of the Ramallah Court of First Instance On 10 January 2023, the Ramallah Court of First Instance dismissed the case. The plaintiff appealed the decision and due to the current circumstances, the court session was not held and the court has not yet set a date for the next session.

#### **d. Unipal General Trading Company**

There are lawsuits held against Unipal General Trading Company with an amount of USD 14 million In the opinion of the Company's legal consultant and its management, no obligations shall arise against the Company therefrom.

#### **e. National Aluminum and Profiles Company**

There are lawsuits held against National Aluminum and Profiles Company with an amount of USD 53 thousand In the opinion of the Company's legal consultant and its management, no obligations shall arise against the Company therefrom.

#### **f. Palestine Automobile Company**

There are lawsuits held against Palestine Automobile Company with an amount of USD 394 thousand In the opinion of the Company's legal consultant and its management, no obligations shall arise against the Company therefrom.

#### **g. Medical Supplies and Services Company**

There are lawsuits held against Medical Supplies and Services Company with an amount of USD 72 thousand In the opinion of the Company's legal consultant and its management, no obligations shall arise against the Company therefrom.

In the opinion of the Group's management and its legal advisors, the Group will not incur any obligations that exceed the provisions recognized in the consolidated financial statements.

### 36. Related Parties Balances and Transactions

a. Below are the details of the related parties balances and transactions:

#### Balances:

##### Due from related parties

	Relationship to Group	December 31,	
		2023 USD	2022 USD
Aggad Investment International Company	Major Shareholder Owned by a Major	307,355	264,290
Gulf Taled Company	Shareholder	102,434	75,719
Qudra Renewable Energy Company	Affiliate	-	1,010,361
Arabian Tile Company	Affiliate	3,614	98,596
		<u>413,403</u>	<u>1,448,966</u>

##### Due to related parties

The shareholders of the Arab Palestinian Investment Company**		776,472	601,459
		<u>776,472</u>	<u>601,459</u>

\* \* This amount represents accrued payments for the Group shareholders which represents prior years dividends distribution.

#### Transactions:

Year 2023	Nature of Transaction	Amount USD
Aggad International Investment Company – Major Shareholder	Travel and insurance expenses paid on behalf of the Company	155,449
Year 2022	Nature of Transaction	Amount USD
Aggad International Investment Company – Major Shareholder	Travel and insurance expenses paid on behalf of the Company	186,940

b. Salaries, bonuses and other benefits of the executive management of the holding company and its subsidiaries amounted to USD 8,757,507 for the year 2023 (USD 9,120,943 for the year 2022).

### 35. Fair Value Levels

#### A-Financial Assets and Liabilities Measured at Fair Value

Some of the Group's financial assets and liabilities are valued at fair value at the end of each period. The following table provides information about the process of valuing these financial assets and liabilities at fair value (valuation methods and inputs used):

	December 31, 2023		December 31, 2022		Fair Value levels	Evaluation method and the inputs used	Important unobservable inputs	The relationship between important unobservable inputs
	USD	Fair Value	USD	Fair Value				
<b>Financial assets at fair value</b>								
Financial assets at fair value through profit or loss:								
Quoted company shares	8,747,374		4,126,669		Level One	Market Price	Not Applicable	Not Applicable
Unquoted company shares	2,358,990		-		Level Two	Compared with similar financial instrument	Not Applicable	Not Applicable
<b>Total financial assets at fair value through profit and loss</b>	<b>11,106,364</b>		<b>4,126,669</b>					
Financial assets at fair value through other comprehensive income:								
Quoted Shares	18,341,518		18,017,224		Level One	Market Price	Not Applicable	Not Applicable
Unquoted Shares	15,707,803		21,754,081		Level Two	Compared with similar financial instrument	Not Applicable	Not Applicable
Investment in funds	12,366,367		11,531,157		Level Two	Compared with similar financial instrument	Not Applicable	Not Applicable
<b>Total financial assets at fair value through other comprehensive income</b>	<b>46,415,688</b>		<b>51,302,462</b>					
Financial hedging instruments assets	7,726,600		7,493,500		Level One	Market Price	Not Applicable	Not Applicable
Investment in land	1,040,845		1,040,845		Level Two	Real estate evaluator	Not Applicable	Not Applicable
Land within property and equipment at fair value	45,846,411		39,330,634		Level Two	Real estate evaluator	Not Applicable	Not Applicable
<b>Total financial assets at fair value</b>	<b>112,135,908</b>		<b>103,294,110</b>					
<b>Financial liabilities at fair value</b>								
Financial hedging instruments liabilities	7,959,000		7,959,000		Level One	Market Price	Not Applicable	Not Applicable
<b>Total financial liabilities at fair value</b>	<b>7,959,000</b>		<b>7,959,000</b>					

There were no transfers between first level and second level during 2023

#### B - The fair value of the company's financial liabilities that are not frequently measured at fair value:

Apart from what is mentioned in the table below, we believe that the book value of the financial liabilities appearing in the company's consolidated financial statements approximates their fair value:

	December 31, 2023		December 31, 2022		Fair Value Level
	Book Value	Fair Value	Book Value	Fair Value	
Long term bonds Payable	USD 73,453,200	USD 73,544,317	USD 72,987,000	USD 73,072,000	Second Level
Loans and banks Payable	322,012,623	322,904,633	271,656,947	272,243,824	Second Level
<b>Total financial liabilities that are not determined at fair value</b>	<b>395,465,823</b>	<b>396,448,950</b>	<b>344,643,947</b>	<b>345,315,824</b>	

For the items listed above, the fair value of the second level financial liabilities has been determined according to agreed pricing models that reflect the credit risks of the parties with which they are dealt.

### 37. Risk Management

#### a. Capital Risk Management

The Group manages its capital to ensure its ability to continue as a going concern and to maximize the return to stakeholders through achieving an optimal balance between equity and debt. Moreover, the Group manages and adjusts its capital based on the changes in the economic conditions. The capital structure is revised on a continuous basis upon the Board of Directors recommendations and the approval of the Group's General Assembly.

The following schedule shows the ratio of liabilities to owner's equity as of December 31, 2023 and 2022:

	<u>December 31,</u>	
	<u>2023</u>	<u>2022</u>
	<u>USD</u>	<u>USD</u>
Accounts Payable	84,418,650	86,436,948
Due to banks	91,169,109	66,747,424
Notes payable and postdated cheques - short term	5,543,430	5,617,464
Due to related parties	776,472	601,459
Lease liabilities – short term	4,560,464	4,311,501
Loan installments - short term	149,611,576	135,868,629
Other credit balances	41,727,279	37,483,443
Income tax provision	6,019,984	6,789,808
<b>Total Current Liabilities</b>	<b>383,826,964</b>	<b>343,856,676</b>
Provision for end of service indemnity	22,162,073	20,504,457
Lease liabilities - long term	10,754,608	72,987,000
Deferred tax assets	5,314,093	2,645,663
Bonds payable - long term	73,453,200	8,513,782
Financial hedging instruments liabilities	7,959,000	7,959,000
Loan installments - long term	81,231,938	69,040,894
<b>Total Non-Current Liabilities</b>	<b>200,874,912</b>	<b>181,650,796</b>
<b>Total Liabilities</b>	<b>584,701,876</b>	<b>525,507,472</b>
<b>Total Owners' Equity</b>	<b>213,168,719</b>	<b>217,122,156</b>
Debt to Owners' Equity Ratio	<b>%274</b>	<b>%242</b>

During the subsequent period, Siniora Food Industries Group issued USD 80 million of bonds payable (Note 40).

#### b. Liquidity Risk

Liquidity risk, also referred to as financing risk, is the risk that the Group will encounter difficulty in raising funds to meet its commitments. Moreover, the Group manages liquidity risk through maintaining adequate reserves, bank facilities and continuously monitoring forecast and actual cash flows, and matching the maturities of financial assets with financial liabilities. Also, part of the Group's funds is invested in balances at banks, financial assets available for trading, accounts receivable and cheques under collection which are readily available to fulfill the requirements of short- and medium-term funding and liquidity management.

The Group's liquidity condition as of the date of the consolidated financial statements is as follows:

	<u>December 31,</u>	
	<u>2023</u>	<u>2022</u>
	<u>USD</u>	<u>USD</u>
Current Assets	482,393,579	436,421,766
<u>Less: Current liabilities</u>	<u>(383,826,964)</u>	<u>(343,856,676)</u>
	<b>98,566,615</b>	<b>92,565,090</b>

#### c. Credit Risk

Credit risk refers to the risk that the counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group has adopted a policy of dealing with only creditworthy counterparties and obtaining adequate guarantees, as appropriate, to mitigate the risk of financial loss from defaults.

The Group's financial assets which consist mainly of accounts receivable, cheques under collection, and cash and cash equivalents do not represent significant concentrations of credit risk, except for the balances due from the Palestinian authorities amounting to USD 49 million. In addition, the debtors are spread widely among client's classifications and their geographical areas. Moreover, the Group maintains a strict credit policy by monitoring the credit limit for each client individually on continuous basis.

Furthermore, the Group does not follow any policy to obtain guarantees against accounts receivable, therefore the receivables are considered not guaranteed.

#### d. Foreign Currency Risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Group's major foreign currency transactions are denominated in Jordanian Dinar, Shekel Euro and Turkish Lira. The book values of the Group's foreign monetary assets and liabilities at the date of the consolidated statement of financial position are as follows:

	<u>Assets</u>		<u>Liabilities</u>	
	<u>December 31,</u>		<u>December 31,</u>	
	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>
	<u>USD</u>	<u>USD</u>	<u>USD</u>	<u>USD</u>
Jordanian Dinar	91,012,575	111,430,693	83,035,926	78,594,250
Shekel	235,803,238	170,677,184	282,937,375	177,646,749
Euro	1,409,493	1,285,151	7,762,580	11,816,575
Turkish Lira	40,784,587	52,823,786	18,598,677	25,814,427

The sensitivity analysis of the accounts exposed to foreign currency exchange risk according to currency type for the years 2023 and 2022 and that impacts the consolidated statement of profit or loss and owners' equity is as follows:

	+1%		-1%	
	2023	2022	2023	2022
	USD	USD	USD	USD
<b>Asset</b>				
Shekel	2,358,132	(2,358,132)	1,706,772	(1,706,772)
Euro	14,095	(14,095)	12,852	(12,852)
Turkish Lira	407,846	(407,846)	528,238	(528,238)
<b>Liabilities</b>				
Shekel	2,829,374	(2,829,374)	1,776,467	(1,776,467)
Euro	77,626	(77,626)	118,166	(118,166)
Turkish lira	185,987	(185,987)	258,144	(258,144)

The Group's management believes that there is no substantial risk of the exchange rate of some currencies against the US dollar, since the exchange rates of the Jordanian dinar, the Saudi riyal and the Emirati Dirham are linked to the US dollar.

#### e. Interest Rate Risk

This risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates.

The Group manages its exposure to interest rate risk continuously and reassesses the various options such as refinancing, renewal of the current position and alternative financing.

The sensitivity analysis below has been determined based on the exposure to interest rate risk related to bank loans, amounts due to banks, bonds and notes payable at the consolidated financial statements' date. The analysis is prepared assuming that the amount of the liability outstanding at the date of the consolidated financial statements has been outstanding for the whole year. An increase or decrease amounting to 1% is used and represents management's assessment of the probable and acceptable change in market interest rates:

	+1%		-1%	
	2023	2022	2023	2022
	USD	USD	USD	USD
Consolidated statement of profit or loss	4,163,243	3,630,867	(4,163,243)	(3,630,867)

#### f. Share Prices Risk

Share prices risk is the result of the change in the fair value of shares. The Group manages this risk by diversifying its portfolio into different geographical areas and economic sectors. Most of the investments owned by the Group are not listed in financial markets. The below sensitivity analysis refers to the investments listed in Palestine Stock Exchange.

<b>Indicator</b>	December 31, 2023		
	Change in Indicator	Effect on Statement of profit or loss	Effect on Owner's Equity
	USD	USD	USD
Palestine and Jordan Stock Exchanges	%5+-	473,369+-	917,076+-

<b>Indicator</b>	December 31, 2022		
	Change in Indicator	Effect on Statement of profit or loss	Effect on Owner's Equity
	USD	USD	USD
Palestine and Jordan Stock Exchanges	%5+-	206,333+-	900,861+-

#### g. Occupation and Sovereign Risks

Occupation and sovereign risks are the risks to which the Palestinian National Authority (PNA) are exposed to due to acts of invasion and violence stemming from the prevailing circumstances in those territories. These acts are followed with curfew measures and suspension of work. Since most of the operations of the subsidiary companies of the Arab Palestinian Investment Company (holding company) are conducted in those territories they are exposed to those risks.

The subsidiary companies of Arab Palestinian Investment Company (holding company) and their managements work to mitigate those risks in order to reduce the related financial risks through distributing the entities, stores, and distribution channels all over the Palestinian National Authority. All the subsidiary companies are covered by insurance policies against all types of risks.

As a result of the war on the Gaza strip, one of the geographical areas in which the Group conducts business within the Palestinian National Authority, and given that the war continues to date, the Group has made adjustments to the consolidated financial statements for the year as a result of this issue in the form of additional provisions against credit exposures and impairment or damage to the property and goods of subsidiaries. In addition, the Group recognized the impact of impairment on goodwill associated with its subsidiaries located at the strip and financial investments held at fair value.

Management will continue to closely monitor the situation at Gaza strip and assess the impact on the Group's estimates including The expected credit loss (ECL) against financial assets and the valuation of investments in financial assets and real estate. In addition to assessing the indicators of impairment of tangible and intangible assets and the reasonableness of the inputs used for this purpose in the consolidated financial statements of future periods.

### **38. Earnings per Share Attributable to Shareholders.**

	<b>For the Year Ended December 31,</b>	
	<b>2023</b>	<b>2022</b>
	<b>USD</b>	<b>USD</b>
Profit for the year	<u>17,715,497</u>	<u>27,677,501</u>
	<b>Share</b>	<b>Share</b>
Weighted Average of shares Number	<u>117,000,000</u>	<u>117,000,000</u>
	<b>USD/Share</b>	<b>USD/Share</b>
Earnings per share for the year relating	<u>-/151</u>	<u>-/237</u>

\* The weighted average number of shares per share of profit attributable to the shareholders of the company was calculated based on the number of shares authorized for the year ended December 31, 2023 according to the weighted capital after the increase resulting from the distribution of shares dividends that amounted to USD 5 million to the Company's shareholders (note 1) in accordance with the requirements of International Accounting Standard No. (33).

### **39. Hedge Derivatives:**

The Group signed an agreement during the year 2020 with Arab Bank - Palestine to hedge against the change in euro exchange rate against the US dollar. The derivative asset and liability with Arab Bank - Palestine do not meet the offsetting criteria in IAS 32.

Consequently, the gross amount of the derivative asset and gross amount of derivative liability are presented separately in the Group's consolidated statement of financial position and as follows:

#### **Financial hedging instruments assets:**

The following table shows the financial hedge assets classified as effective fair value hedging instruments:

	<b>December 31, 2023</b>
	<b>USD</b>
Cross Currency Swap Agreement – Euro	<u>7,726,600</u>
<b>Total hedge assets</b>	<u>7,726,600</u>

#### **Financial hedging instruments liabilities:**

The following table shows the financial hedge liabilities classified as effective fair value hedging instruments:

	<b>December 31, 2023</b>
	<b>USD</b>
Cross Currency Swap Agreement – USD	<u>7,959,000</u>
<b>Total hedge liabilities</b>	<u>7,959,000</u>

### **40. Subsequent Events:**

Subsequent to the date of the consolidated financial statements, on 29 January 2024, Siniora Food Industries Company - Jordan requested approval from Jordan Securities Commission to register 800 bonds payable with a nominal value of USD 100,000 per bond with a total value of USD 80 million at 7.75% interest for 5 years through non-public offering. On 22 February 2024, Jordan Securities Commission approved the issuance of the above-mentioned bonds payable and the issuance was completed on 7 March 2024 while all procedures were completed with Jordan Securities Commission and the Securities Depository Centre on 19 March 2024.

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